

**Contact:** Robin Gray

Corporate Communications

202-637-0317

Emily Duncan Investor Relations 312-394-2345

# EXELON REPORTS FOURTH QUARTER AND FULL YEAR 2018 RESULTS AND INITIATES 2019 FINANCIAL OUTLOOK

- Exelon's GAAP Net Income for the fourth quarter of 2018 decreased to \$0.16 per share from \$1.94 per share in the fourth quarter of 2017. Adjusted (non-GAAP) Operating Earnings increased to \$0.58 per share in the fourth quarter of 2018 from \$0.56 per share in the fourth quarter of 2017
- Exelon introduces a 2019 adjusted (non-GAAP) operating earnings guidance range of \$3.00-\$3.30 per share, reflecting growth in Utilities, recognition of New Jersey Zero Emissions Credit (ZEC) revenues, and the impact of previously announced cost reduction initiatives
- Exelon Utilities project capital expenditures of \$23 billion over the next four years, supporting 7.8 percent annual rate base growth to the benefit of its customers
- Exelon Generation projects available cash flow of \$7.8 billion over the next four years, supporting Exelon's priorities of Utility reinvestment and debt reduction
- All four utilities ended the year in the top quartile for SAIFI (outage frequency) while most utilities demonstrated strong performance in CAIDI (outage duration) and customer satisfaction
- Exelon Nuclear achieved the most nuclear power ever generated at 159 TWhs

CHICAGO (Feb. 8, 2019) — Exelon Corporation (NYSE: EXC) today reported its financial results for the fourth quarter and full year 2018.

"This was another record-breaking year for Exelon, with our Utility and Generation businesses demonstrating best-ever performances in multiple categories thanks to the hard work of our employees, who also surpassed their previous record for volunteerism. Our ongoing strategy to invest in advanced technology and infrastructure resulted in improved resiliency, reliability and customer satisfaction at our electric and gas companies," said Chris Crane, Exelon president and CEO. "In 2019, we will grow our dividend by 5 percent and seek fair compensation for the zero-carbon power our nuclear fleet provides. We will also modernize the electric grid to address the challenges of climate change and to provide customers with clean, affordable power."

"Exelon delivered another solid financial performance in 2018, earning \$3.12 per share on an adjusted (non-GAAP) operating basis, which is at the midpoint of our revised full year guidance of \$3.05-\$3.20 per share and \$0.07 above our original midpoint," said Joe Nigro, Exelon senior executive vice president and CFO. "Over the next four years we will invest nearly \$23 billion to strengthen the reliability and resiliency of our

system, enable our communities to meet their low carbon energy goals and improve service to our 10 million utility customers. The successes we achieved in 2018 position us well for the year ahead, and we anticipate even more benefits from much-needed policy and market reforms."

#### Fourth Quarter 2018

Exelon's GAAP Net Income for the fourth quarter of 2018 decreased to \$0.16 per share from \$1.94 per share in the fourth quarter of 2017. Adjusted (non-GAAP) Operating Earnings increased to \$0.58 per share in the fourth quarter of 2018 from \$0.56 per share in the fourth quarter of 2017. For the reconciliations of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings, refer to the tables beginning on page 7.

Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2018 primarily reflect higher utility earnings due to electric distribution and energy efficiency earnings at ComEd, regulatory rate increases at PHI and the absence of a 2017 impairment of certain transmission-related income tax regulatory assets; and, at Generation, lower realized energy prices, partially offset by the favorable impacts of Illinois ZEC revenue, increased capacity prices and tax savings related to the Tax Cuts and Jobs Act (TCJA).

#### Full Year 2018

Exelon's GAAP Net Income decreased to \$2.07 per share from \$3.99 per share in 2017. Exelon's Adjusted (non-GAAP) Operating Earnings for 2018 increased to \$3.12 per share from \$2.62 per share in 2017.

Adjusted (non-GAAP) Operating Earnings for the full year 2018 reflect higher utility earnings due to electric distribution and energy efficiency earnings at ComEd, regulatory rate increases at BGE and PHI, favorable weather conditions and volumes at PECO and PHI and the absence of a 2017 impairment of certain transmission-related income tax regulatory assets, all of which were partially offset by increased storm costs at PECO and BGE. On the Generation side, the Adjusted (non-GAAP) Operating Earnings also reflect the favorable impacts of New York and Illinois ZEC revenue (including the impact of ZECs generated in Illinois from June 1, 2017 through Dec. 31, 2017), increased capacity prices, tax savings related to the TCJA, realized gains on nuclear decommissioning trust (NDT) funds and decreased nuclear outage days, all of which were partially offset by lower realized energy prices and the absence of earnings from Exelon Generation Texas Power due to its deconsolidation in the fourth quarter of 2017.

## Operating Company Results<sup>1</sup>

#### ComEd

ComEd's fourth quarter of 2018 GAAP Net Income increased to \$141 million from \$120 million in the fourth quarter of 2017. ComEd's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 increased to \$141 million from \$123 million in the fourth quarter of 2017, primarily reflecting higher electric distribution and energy efficiency earnings. Due to revenue decoupling, ComEd's distribution earnings are not affected by actual weather or customer usage patterns.

Exelon's five business units include ComEd, which consists of electricity transmission and distribution operations in northern Illinois; PECO, which consists of electricity transmission and distribution operations and retail natural gas distribution operations in southeastern Pennsylvania; BGE, which consists of electricity transmission and distribution operations and retail natural gas distribution operations in central Maryland; PHI, which consists of electricity transmission and distribution operations in the District of Columbia and portions of Maryland, Delaware, and New Jersey and retail natural gas distribution operations in northern Delaware; and Generation, which consists of owned and contracted electric generating facilities and wholesale and retail customer supply of electric and natural gas products and services, including renewable energy products and risk management services.

#### **PECO**

PECO's fourth quarter of 2018 GAAP Net Income increased to \$124 million from \$107 million in the fourth quarter of 2017. PECO's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 increased to \$125 million from \$95 million in the fourth quarter of 2017, primarily due to favorable volumes and income tax impacts.

#### BGE

BGE's fourth quarter of 2018 GAAP Net Income decreased to \$71 million from \$76 million in the fourth quarter of 2017. BGE's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 decreased to \$72 million from \$82 million in the fourth quarter of 2017. Due to revenue decoupling, BGE's distribution earnings are not affected by actual weather or customer usage patterns.

#### PHI

PHI's fourth quarter of 2018 GAAP Net Income increased to \$62 million from \$4 million in the fourth quarter of 2017. PHI's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 increased to \$68 million from \$48 million in the fourth quarter of 2017, primarily due to regulatory rate increases and the absence of a 2017 impairment of certain transmission-related income tax regulatory assets. Due to revenue decoupling, PHI's distribution earnings related to Pepco Maryland, DPL Maryland and Pepco District of Columbia are not affected by actual weather or customer usage patterns.

#### Generation

Generation had a GAAP Net Loss of \$178 million in the fourth quarter of 2018 compared with GAAP Net Income of \$2,224 million in the fourth quarter of 2017. Generation's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 decreased to \$221 million from \$261 million in the fourth quarter of 2017, primarily reflecting lower realized energy prices, partially offset by the favorable impacts of Illinois ZEC revenue, increased capacity prices and tax savings related to the TCJA.

The proportion of expected generation hedged for the Mid-Atlantic, Midwest, New York and ERCOT reportable segments as of Dec. 31, 2018, was 89.0 percent to 92.0 percent for 2019, 56.0 percent to 59.0 percent for 2020 and 32.0 percent to 35.0 percent for 2021.

#### **Initiates Annual Guidance for 2019**

Exelon introduced a guidance range for 2019 Adjusted (non-GAAP) Operating Earnings of \$3.00 to \$3.30 per share. The outlook for 2019 Adjusted (non-GAAP) Operating Earnings for Exelon and its subsidiaries excludes the following items:

- Mark-to-market adjustments from economic hedging activities;
- Unrealized gains and losses from NDT funds to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements;
- Certain costs incurred related to plant retirements;
- Certain costs incurred to achieve cost management program savings;
- Other unusual items; and
- Generation's noncontrolling interest related to Constellation Energy Nuclear Group (CENG) exclusion items.

#### **Recent Developments and Fourth Quarter Highlights**

- Utility Capex and Rate Base Update: Exelon Utilities will invest nearly \$23 billion of capital over the next four years. These investments will help ensure more reliable and efficient transmission and distribution of electricity and gas for our 10 million utility customers, while also preparing us for the future. The increased capital investments are expected to drive rate base growth 7.8 percent annually to \$50.7 billion by 2022 and exceed the 7.4 percent growth expectations for 2017-2021 projected a year ago.
- Generation and Free Cash Flow Outlook: Cumulatively from 2019 through 2022, Generation projects \$7.8 billion of available cash flow before growth capex, which is \$0.2 billion higher than the prior 4-year outlook. This financial outlook accounts for the latest power price forwards at year-end, current gross margin outlook at Constellation, latest O&M forecast that reflects pension cost updates and the Everett Marine Terminal acquisition, benefits of previously announced cost reduction initiatives and the planned closure of TMI. The \$7.8 billion will primarily support our strategic capital allocation priorities which entail: i) funding \$4.0-\$4.4 billion of growth capital at the utilities; ii) supporting our 5 percent annual dividend growth commitment; and iii) reducing debt by \$2.5 billion.
- ComEd Distribution Rate Formula: On Dec. 4, 2018, the Illinois Commerce Commission (ICC) issued its final order approving ComEd's 2018 annual distribution formula rate update. The final order resulted in a \$24 million decrease to the revenue requirement, reflecting a \$58 million decrease for the initial revenue requirement for 2018 and a \$34 million increase related to the annual reconciliation for 2017. The increase was set using an allowed return on rate base of 6.52 percent for the initial revenue requirement and the annual reconciliation, inclusive of an allowed ROE of 8.69 percent. The rates took effect in January 2019.
- **PECO Electric Distribution Base Rate Case:** On Dec. 20, 2018, the Pennsylvania Public Utility Commission (PAPUC) approved the partial settlement agreement with an effective date of Jan. 1, 2019, that provides for a \$25 million net increase to PECO's annual electric distribution base rates, which includes \$71 million in annual ongoing TCJA tax savings. In PECO's original filing with the PAPUC on March 29, 2018, PECO had requested a ROE of 10.95 percent. No approved ROE was specified in the PAPUC order.
- **BGE Maryland Natural Gas Distribution Base Rate Case:** On Jan. 4, 2019, the Maryland Public Service Commission (MDPSC) issued its final order providing for a net increase to BGE's annual natural gas distribution base rates of \$43 million and reflecting a ROE of 9.8 percent.
- **Pepco Maryland Electric Distribution Base Rate Case:** On Jan. 15, 2019, Pepco filed an application with the MDPSC, requesting a \$30 million increase to its electric distribution base rates and a 10.3 percent ROE. Pepco currently expects a decision in the third quarter of 2019 but cannot predict if the MDPSC will approve the application as filed.
- **DPL Delaware Natural Gas Distribution Base Rate Case:** On Nov. 8, 2018, the Delaware Public Service Commission (DPSC) approved the settlement agreement, providing for a \$4 million net decrease to DPL's annual natural gas distribution base rates, which includes annual ongoing TCJA tax savings and reflects a 9.7 percent ROE. In addition, the settlement agreement separately provides a one-time bill credit to customers of approximately \$1 million representing the TCJA tax savings for the period Feb. 1, 2018, through March 17, 2018, when full interim rates were put into effect.

• Mystic Cost-of-Service Federal Energy Regulatory Commission (FERC) Filing: On Dec. 20, 2018, FERC issued an order accepting Generation's cost of service agreement reflecting a number of adjustments to the annual fixed revenue requirement and allowing for recovery of a substantial portion of the costs associated with the Everett Marine Terminal. FERC also directed a paper hearing on ROE using a new methodology. Initial and reply briefs on ROE will be due on April 18, 2019, and July 18, 2019, respectively. These will be reflected in a compliance filing due Feb. 18, 2019. On Jan. 4, 2019, Generation notified ISO-NE that it will participate in the Forward Capacity Market auction for the 2022-2023 capacity commitment period. In addition, on Jan. 22, 2019, Exelon and several other parties filed requests for rehearing of certain findings of the Dec. 20, 2018, order. The request for rehearing does not alter Generation's commitment to participate in the Forward Capacity Auction for the 2022-2023 capacity commitment period.

To ensure the continued reliable supply of fuel to Mystic Units 8 and 9 while they remain operating, on Oct. 1, 2018, Generation acquired the Everett Marine Terminal in Massachusetts for a purchase price of \$81 million. Generation also settled its existing long-term gas supply agreement, resulting in a \$75 million pre-tax gain.

- **District of Columbia Clean Energy Act:** On Dec. 18, 2018, the Council of the District of Columbia passed the Clean Energy District of Columbia Omnibus Amendment Act of 2018 (the Act), which was subsequently signed by the Mayor of the District of Columbia on Jan. 18, 2019. The Act is expected to take effect in February 2019 following the expiration of a 30-day review process by the U.S. House of Representatives. Among other things, the Act would increase electric load by requiring all public buses, taxis and other specified fleets to be solely zero-emissions vehicles by 2045. The Act would also clarify that, under certain circumstances, the gas and electric utilities may offer and receive cost recovery, including a return on investment on capital and related costs for energy efficiency programs in the District of Columbia.
- Pension Plan Merger: Effective Jan. 1, 2019, Exelon is merging the Exelon Corporation Cash Balance Pension Plan (CBPP) into the Exelon Corporation Retirement Program (ECRP). The merging of the plans is not changing the benefits offered to the plan participants and, thus, has no impact on Exelon's pension obligation. However, beginning in 2019, actuarial losses and gains related to the CBPP and ECRP will be amortized over participants' average remaining service period of the merged ECRP rather than each individual plan, which will lower Exelon's 2019 pre-tax pension cost by approximately \$90 million.
- Nuclear Operations: Generation's nuclear fleet, including its owned output from the Salem Generating Station and 100 percent of the CENG units, produced 45,809 gigawatt-hours (GWhs) in the fourth quarter of 2018, compared with 47,528 GWhs in the fourth quarter of 2017. Excluding Salem, the Exelon-operated nuclear plants at ownership achieved a 95.1 percent capacity factor for the fourth quarter of 2018, compared with 95.3 percent for the fourth quarter of 2017. Excluding Salem, the number of planned refueling outage days in the fourth quarter of 2018 totaled 76, compared with 60 in the fourth quarter of 2017. There were 18 non-refueling outage days in both the fourth quarter of 2018 and 2017.
- Fossil and Renewables Operations: The Dispatch Match rate for Generation's gas and hydro fleet was 99.3 percent in the fourth quarter of 2018, compared with 98.4 percent in the fourth quarter of 2017.

Energy Capture for the wind and solar fleet was 97.0 percent in the fourth quarter of 2018, compared with 96.2 percent in the fourth quarter of 2017.

•	<b>Financing Activities:</b> On Nov. 11, 2018, Pepco issued \$100 million aggregate principal amount of its First Mortgage Bonds, 4.31 percent due Nov. 1, 2048. Pepco used the proceeds to repay outstanding commercial paper and for general corporate purposes.

### **GAAP/Adjusted (non-GAAP) Operating Earnings Reconciliations**

Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 do not include the following items (after tax) that were included in reported GAAP Net Income:

	Exelon Earnings per Diluted	3					
(in millions)	Share	Exelon	ComEd	PECO	BGE	PHI	Generation
2018 GAAP Net Income (Loss) Mark-to-Market Impact of Economic	\$ 0.16	5 \$ 152	\$ 141	\$ 124	\$ 71	\$ 62	\$ (178)
Hedging Activities (net of taxes of \$63 and \$61, respectively)	0.19	178	_	_	_	_	176
Unrealized Losses Related to Nuclear Decommissioning Trust (NDT) Funds (net of taxes of \$172)	0.25	5 243	_	_	_	_	243
Merger Commitments (net of taxes of \$0 and \$1, respectively)	_	_	_	_	_	4	_
Plant Retirements and Divestitures (net of taxes of \$32 and \$31, respectively)	0.10	90	_	_	_	_	91
Cost Management Program (net of taxes of \$6, \$0, \$0, \$1 and \$5, respectively)	0.02	2 18	_	1	1	2	14
Annual Asset Retirement Obligation Update (net of taxes of \$1)	_	- 4	_	_	_	_	4
Change in Environmental Liabilities (net of taxes of \$1)	_	- 3	_	_	_	_	3
Gain on Contract Settlement (net of taxes of \$20 and \$19, respectively)	(0.06	5) (55)	) —	_	_	_	(56)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	_	- 3	_	_	_	_	1
Noncontrolling Interests (net of taxes of \$15)	(0.08	3) (77)	) —	_	_	_	(77)
2018 Adjusted (non-GAAP) Operating Earnings	\$ 0.58	8 \$ 559	\$ 141	\$ 125	<b>\$</b> 72	\$ 68	\$ 221

Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2017 do not include the following items (after tax) that were included in reported GAAP Net Income:

	Exelon Earnings per						
(in millions)	Diluted Share	Exelon	ComEd	PECO	<b>BGE</b>	PHI	Generation
2017 GAAP Net Income		\$ 1,880	\$ 120	\$ 107	\$ 76	\$ 4	\$ 2,224
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$7 and \$6, respectively)	0.01	8	_	_	_	_	9
Unrealized Gains Related to NDT Funds (net of taxes of \$105)	(0.11)	(108)	_	_	_	_	(108)
Amortization of Commodity Contract Intangibles (net of taxes of \$5)	0.01	8	_	_	_	_	8
Merger and Integration Costs (net of taxes of \$1, \$1 and \$0, respectively)	_	1	_	_	1	_	1
Long-Lived Asset Impairments (net of taxes of \$16, \$9 and \$8, respectively)	0.03	29		_	_	16	12
Plant Retirements and Divestitures (net of taxes of \$45)	0.07	70	_	_	_	_	70
Cost Management Program (net of taxes of \$6, \$1, \$0 and \$5, respectively)	0.01	10	_	1	1	_	8
Vacation Policy Change (net of taxes of \$21, \$1, \$1, \$3 and \$16, respectively)	(0.03)	(33)	_	(1)	(1)	(5)	(26)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27		_	_	_	27
Gain on Deconsolidation of Businesses (net of taxes of \$83)	(0.14)	(130)	_	_	_	_	(130)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(1.30)	(1,257)	3	(12)	5	33	(1,874)
Noncontrolling Interests (net of taxes of \$8)	0.04	40	_	_	_	_	40
2017 Adjusted (non-GAAP) Operating Earnings	\$ 0.56	\$ 545	<b>\$</b> 123	\$ 95	\$ 82	\$ 48	\$ 261

Adjusted (non-GAAP) Operating Earnings for the full year 2018 do not include the following items (after tax) that were included in reported GAAP Net Income:

	Exelor Earning per Diluted	gs							
(in millions)	Share	]	Exelon	ComEd	PECC		BGE	PHI	Generation
2018 GAAP Net Income	\$ 2.0	7 \$	2,010	\$ 664	\$ 46	50 \$	313	\$ 398	\$ 370
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$89 and \$84, respectively)	0.2	26	252	_	_		_	_	241
Unrealized Losses Related to NDT Funds (net of taxes of \$289)	0.3	35	337	_		_	_	_	337
Merger and Integration Costs (net of taxes of \$2)	-	_	3	_	_	_	_	_	3
Merger Commitments (net of taxes of \$0 and \$1, respectively)	-	_	_	_	-	_	_	4	_
Long-Lived Asset Impairments (net of taxes of \$13)	0.0	)4	35	_	_	_	_	_	35
Plant Retirements and Divestitures (net of taxes of \$181 and \$178, respectively)	0.5	53	512	_	_		_	_	514
Cost Management Program (net of taxes of \$16, \$1, \$1, \$2 and \$12 respectively)	0.0	)5	48	_		3	3	4	37
Annual Asset Retirement Obligation Update (net of taxes of \$7, \$6 and \$1, respectively)	0.0	)2	20	_	_	_	_	16	4
Change in Environmental Liabilities (net of taxes of \$0)	-		(1)	_	-	_	_	_	(1)
Gain on Contract Settlement (net of taxes of \$20 and \$19, respectively)	(0.0	06)	(55)	_	-	_	_	_	(56)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(0.0)	02)	(22)	_	_	_	_	(7)	(28)
Noncontrolling Interests (net of taxes of \$24)	(0.1	2)	(113)	_	-	_	_	_	(113)
2018 Adjusted (non-GAAP) Operating Earnings	\$ 3.1	2 \$	3,026	\$ 664	\$ 46	53 \$	316	\$ 415	\$ 1,343

Adjusted (non-GAAP) Operating Earnings for the full year 2017 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	Exelon Earnings per Diluted	Exelon	ComEd	PECO	BGE	РНІ	Generation
2017 GAAP Net Income	<b>Share \$ 3.99</b>	\$ 3,786					\$ 2,710
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$68 and \$66, respectively)	0.11	107	_	_	_		109
Unrealized Gains Related to NDT Funds (net of taxes of \$286)	(0.34)	(318)	_	_	_	_	(318)
Amortization of Commodity Contract Intangibles (net of taxes of \$22)	0.04	34	_	_	_	_	34
Merger and Integration Costs (net of taxes of \$25, \$0, \$2, \$2, \$7 and \$27, respectively)	0.04	40	1	2	2	(10)	44
Merger Commitments (net of taxes of \$137, \$52 and \$18, respectively)	(0.14)	(137)	_	_	_	(59)	(18)
Long-Lived Asset Impairments (net of taxes of \$204, \$9 and \$194, respectively)	0.34	321	_	_	_	16	306
Plant Retirements and Divestitures (net of taxes of \$134 and \$133, respectively)	0.22	207	_	_	_	_	208
Cost Management Program (net of taxes of \$21, \$3, \$3 and \$15, respectively)	0.04	34	_	4	5	_	25
Annual Asset Retirement Obligation Update (net of taxes of \$1)	_	(2)	_	_	_	_	(2)
Vacation Policy Change (net of taxes of \$21, \$1, \$1, \$3 and \$16, respectively)	(0.03)	(33)	_	(1)	(1)	(5)	(26)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	_	_	_	_	27
Bargain Purchase Gain (net of taxes of \$0)	(0.25)	(233)	_	_	_	_	(233)
Gain on Deconsolidation of Business (net of taxes of \$83)	(0.14)	(130)	_	_	_	_	(130)
Like-Kind Exchange Tax Position (net of taxes of \$66 and \$9, respectively)	(0.03)	(26)	23	_	_	_	_
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(1.37)	(1,299)	1	(12)	5	34	(1,856)
Tax Settlements (net of taxes of \$1)	(0.01)	(5)	_	_	_	_	(5)
Noncontrolling Interests (net of taxes of \$24)	0.12	114	_	_	_	_	114
2017 Adjusted (non-GAAP) Operating Earnings	\$ 2.62	\$ 2,487	\$ 592	\$ 427	\$ 318	\$ 338	\$ 989

#### Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT funds, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT funds were 41.4 percent and 49.5 percent for the three months ended Dec. 31, 2018 and 2017, respectively; and were 46.2 percent and 47.4 percent for the twelve months ended Dec. 31, 2018 and 2017, respectively.

#### **Webcast Information**

Exelon will discuss fourth quarter 2018 earnings in a one-hour conference call scheduled for today at 9 a.m. Central Time (10 a.m. Eastern Time). The webcast and associated materials can be accessed at www.exeloncorp.com/investor-relations.

#### **About Exelon**

Exelon Corporation (NYSE: EXC) is a Fortune 100 energy company with the largest number of electricity and natural gas customers in the U.S. Exelon does business in 48 states, the District of Columbia and Canada and had 2018 revenue of \$36 billion. Exelon serves approximately 10 million customers in Delaware, the District of Columbia, Illinois, Maryland, New Jersey and Pennsylvania through its Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO and Pepco subsidiaries. Exelon is one of the largest competitive U.S. power generators, with more than 32,000 megawatts of nuclear, gas, wind, solar and hydroelectric generating capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. The company's Constellation business unit provides energy products and services to approximately 2 million residential, public sector and business customers, including more than two-thirds of the Fortune 100. Follow Exelon on Twitter @Exelon.

#### **Non-GAAP Financial Measures**

In addition to net income as determined under generally accepted accounting principles in the United States (GAAP), Exelon evaluates its operating performance using the measure of Adjusted (non-GAAP) Operating Earnings because management believes it represents earnings directly related to the ongoing operations of the business. Adjusted (non-GAAP) Operating Earnings exclude certain costs, expenses, gains and losses and other specified items. This measure is intended to enhance an investor's overall understanding of period over period operating results and provide an indication of Exelon's baseline operating performance excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this measure is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods. Adjusted (non-GAAP) Operating Earnings is not a presentation defined under GAAP and may not be comparable to other companies' presentation. The Company has provided the non-GAAP financial measure as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. Adjusted (non-GAAP) Operating Earnings should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP Net Income measures provided in this earnings release and attachments. This press release and earnings release attachments provide reconciliations of adjusted (non-GAAP) Operating Earnings to the most directly comparable financial measures calculated and presented in accordance with GAAP, are posted on Exelon's website: www.exeloncorp.com, and have been furnished to the Securities and Exchange Commission on Form 8-K on Feb 8, 2019.

#### **Cautionary Statements Regarding Forward-Looking Information**

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by the Registrants include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) the Registrants' Third Quarter 2018 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 17, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this press release. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this press release.

# **Earnings Release Attachments Table of Contents**

Consolidating Statements of Operations - Three Months Ended December 31, 2018 and 2017	1
Consolidating Statements of Operations - Twelve Months Ended December 31, 2018 and 2017	<u>2</u>
Business Segment Comparative Statements of Operations - Generation and ComEd - Three and Twelve Months Ended December 31, 2018 and 2017	<u>3</u>
Business Segment Comparative Statements of Operations - PECO and BGE - Three and Twelve Months Ended December 31, 2018 and 2017	<u>4</u>
Business Segment Comparative Statements of Operations - PHI and Other - Three and Twelve Months Ended December 31, 2018 and 2017	<u>5</u>
Consolidated Balance Sheets - December 31, 2018 and December 31, 2017	<u>6</u>
Consolidated Statements of Cash Flows - Twelve Months Ended December 31, 2018 and 2017	<u>7</u>
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - Exelon - Three Months Ended December 31, 2018 and 2017	8
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - Exelon - Twelve Months Ended December 31, 2018 and 2017	<u>10</u>
Reconciliation of Adjusted (non-GAAP) Operating Earnings to GAAP Net Income - Three Months Ended December 31, 2018 and 2017	<u>12</u>
Reconciliation of Adjusted (non-GAAP) Operating Earnings to GAAP Net Income - Twelve Months Ended December 31, 2018 and 2017	<u>14</u>
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - Generation - Three and Twelve Months Ended December 31, 2018 and 2017	<u>17</u>
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - ComEd - Three and Twelve Months Ended December 31, 2018 and 2017	<u>19</u>
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - PECO - Three and Twelve Months Ended December 31, 2018 and 2017	<u>20</u>
$GAAP\ Consolidated\ Statements\ of\ Operations\ and\ Adjusted\ (non-GAAP)\ Operating\ Earnings\ Reconciling\ Adjustments\ -BGE\ -\ Three\ and\ Twelve\ Months\ Ended\ December\ 31,\ 2018\ and\ 2017$	<u>21</u>
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - PHI - Three and Twelve Months Ended December 31, 2018 and 2017	<u>22</u>
GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments - Other - Three and Twelve Months Ended December 31, 2018 and 2017	<u>24</u>
Exelon Generation Statistics - Three Months Ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017	<u>26</u>
Exelon Generation Statistics - Twelve Months Ended December 31, 2018 and 2017	<u>27</u>
ComEd Statistics - Three and Twelve Months Ended December 31, 2018 and 2017	<u>28</u>
PECO Statistics - Three and Twelve Months Ended December 31, 2018 and 2017	<u>29</u>
BGE Statistics - Three and Twelve Months Ended December 31, 2018 and 2017	<u>31</u>
Pepco Statistics - Three and Twelve Months Ended December 31, 2018 and 2017	<u>33</u>
DPL Statistics - Three and Twelve Months Ended December 31, 2018 and 2017	<u>34</u>
ACE Statistics - Three and Twelve Months Ended December 31, 2018 and 2017	<u>36</u>

#### **Consolidating Statements of Operations**

(unaudited) (in millions)

#### Three Months Ended December 31, 2018

	Ger	neration	C	omEd	PECO		BGE		PHI (a)		Other (b)		Exelon Consolidated	
Operating revenues	\$	5,069	\$	1,373	\$	765	\$	799	\$	1,117	\$	(309)	\$	8,814
Operating expenses														
Purchased power and fuel		3,140		454		273		300		422		(293)		4,296
Operating and maintenance		1,337		360		212		199		274		(80)		2,302
Depreciation and amortization		415		244		77		125		184		23		1,068
Taxes other than income		142		73		38		66		112		10		441
Total operating expenses		5,034		1,131		600		690		992		(340)		8,107
Gain on sales of assets and businesses		_		_		_		_		1				1
Operating income		35		242		165		109		126		31		708
Other income and (deductions)														
Interest expense, net		(128)		(87)		(33)		(28)		(67)		(73)		(416)
Other, net		(342)		13		3		5		10		(12)		(323)
Total other income and (deductions)		(470)		(74)		(30)		(23)		(57)		(85)		(739)
(Loss) income before income taxes		(435)		168		135		86		69		(54)		(31)
Income taxes		(217)		27		11		15		7		15		(142)
Equity in (losses) earnings of unconsolidated affiliates		(7)		_		_		_		_		1		(6)
Net (loss) income		(225)		141		124		71		62		(68)		105
Net loss attributable to noncontrolling interests		(47)		_						_				(47)
Net (loss) income attributable to common shareholders	\$	(178)	\$	141	\$	124	\$	71	\$	62	\$	(68)	\$	152

#### Three Months Ended December 31, 2017 (c)

	I firee Months Ended December 31, 2017 (c)													
	Generation		C	omEd	]	PECO	BGE		PHI (a)		Other (b)		Exelon Consolidated	
Operating revenues	\$	4,657	\$	1,309	\$	729	\$	813	\$	1,121	\$	(245)	\$	8,384
Operating expenses														
Purchased power and fuel		2,403		399		250		280		398		(222)		3,508
Operating and maintenance		1,421		332		211		184		292		(72)		2,368
Depreciation and amortization		412		220		73		125		164		21		1,015
Taxes other than income		130		73		38		61		108		8		418
Total operating expenses		4,366		1,024		572		650		962		(265)		7,309
Gain (loss) on sales of assets and businesses		_		1		_		_		_		(1)		_
Gain on deconsolidation of business		213												213
Operating income		504		286		157		163		159		19		1,288
Other income and (deductions)										,				
Interest expense, net		(98)		(87)		(33)		(25)		(62)		(60)		(365)
Other, net		299		10		3		4		15		(27)		304
Total other income and (deductions)		201		(77)		(30)		(21)		(47)		(87)		(61)
Income (loss) before income taxes		705		209		127		142		112		(68)		1,227
Income taxes		(1,592)		89		20		66		108		583		(726)
Equity in (losses) earnings of unconsolidated affiliates		(7)		_		_		_		_		1		(6)
Net income (loss)		2,290		120		107		76		4		(650)		1,947
Net income attributable to noncontrolling interests		66		_		_		_		_		1		67
Net income (loss) attributable to common shareholders	\$	2,224	\$	120	\$	107	\$	76	\$	4	\$	(651)	\$	1,880

- (a) PHI includes the consolidated results of Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

#### **Consolidating Statements of Operations**

(unaudited)
(in millions)

#### Twelve Months Ended December 31, 2018

	Generation \$ 20.437			omEd	F	ECO		BGE	PHI (a)		Other (b)		Exelon Consolidated	
Operating revenues	\$	20,437	\$	5,882	\$	3,038	\$	\$ 3,169		4,805	\$	(1,346)	\$	35,985
Operating expenses														
Purchased power and fuel		11,693		2,155		1,090		1,182		1,831		(1,281)		16,670
Operating and maintenance		5,464		1,335		898		777		1,130		(267)		9,337
Depreciation and amortization		1,797		940		301		483		740		92		4,353
Taxes other than income		556		311		163		254		455		44		1,783
Total operating expenses		19,510		4,741		2,452		2,696		4,156		(1,412)		32,143
Gain on sales of assets and businesses		48		5		1		1		1		_		56
Operating income		975		1,146		587	474			650		66		3,898
Other income and (deductions)														
Interest expense, net		(432)		(347)		(129)		(106)		(261)		(279)		(1,554)
Other, net		(178)		33		8		19		43		(37)		(112)
Total other income and (deductions)		(610)		(314)		(121)		(87)		(218)		(316)		(1,666)
Income (loss) before income taxes		365		832		466		387		432		(250)		2,232
Income taxes		(108)		168		6		74		35		(55)		120
Equity in (losses) earnings of unconsolidated affiliates		(30)		_		_		_		1		1		(28)
Net income (loss)		443		664		460		313		398		(194)		2,084
Net income attributable to noncontrolling interests		73				_		_				1		74
Net income (loss) attributable to common shareholders	\$	370	\$	664	\$	460	\$	313	\$	398	\$	(195)	\$	2,010

#### Twelve Months Ended December 31, 2017 (c)

_													
Gei	neration	C	omEd	1	PECO		BGE	PHI (a)		Other (b)		Exelon Consolidated	
\$	18,500	\$	5,536	\$	2,870	\$	\$ 3,176		4,679	\$ (1,196)		\$	33,565
	9,690		1,641		969		1,133		1,716		(1,114)		14,035
	6,299		1,427		806		716		1,068		(291)		10,025
	1,457		850		286		473		675		87		3,828
	555		296		154		240		452		34		1,731
	18,001		4,214		2,215		2,562		3,911		(1,284)		29,619
	2		1		_		_		1		(1)		3
	233		_		_		_		_		_		233
	213		_		_		_		_		_		213
	947		1,323		655		614		769		87		4,395
					-								
	(440)		(361)		(126)		(105)		(245)		(283)		(1,560)
	948		22		9		16		54		(102)		947
	508		(339)		(117)		(89)		(191)		(385)		(613)
	1,455		984		538		525		578		(298)		3,782
	(1,376)		417		104		218		217		294		(126)
	(33)		_		_		_		1		_		(32)
	2,798		567		434		307		362		(592)		3,876
	88		_		_		_		_		2		90
\$	2,710	\$	567	\$	434	\$	307	\$	362	\$	(594)	\$	3,786
		9,690 6,299 1,457 555 18,001 2 233 213 947  (440) 948 508 1,455 (1,376) (33) 2,798	\$ 18,500 \$  9,690 6,299 1,457 555 18,001 2 233 213 947  (440) 948 508 1,455 (1,376) (33) 2,798 88	\$ 18,500 \$ 5,536  9,690	\$ 18,500 \$ 5,536 \$  9,690	\$ 18,500       \$ 5,536       \$ 2,870         9,690       1,641       969         6,299       1,427       806         1,457       850       286         555       296       154         18,001       4,214       2,215         2       1       —         233       —       —         213       —       —         947       1,323       655         (440)       (361)       (126)         948       22       9         508       (339)       (117)         1,455       984       538         (1,376)       417       104         (33)       —       —         2,798       567       434         88       —       —	\$ 18,500 \$ 5,536 \$ 2,870 \$  9,690	\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176         9,690       1,641       969       1,133         6,299       1,427       806       716         1,457       850       286       473         555       296       154       240         18,001       4,214       2,215       2,562         2       1       —       —         233       —       —       —         213       —       —       —         947       1,323       655       614         (440)       (361)       (126)       (105)         948       22       9       16         508       (339)       (117)       (89)         1,455       984       538       525         (1,376)       417       104       218         (33)       —       —       —         2,798       567       434       307         88       —       —       —         2,798       567       434       307	\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$         9,690       1,641       969       1,133         6,299       1,427       806       716         1,457       850       286       473         555       296       154       240         18,001       4,214       2,215       2,562         2       1       —       —         233       —       —       —         213       —       —       —         947       1,323       655       614         (440)       (361)       (126)       (105)         948       22       9       16         508       (339)       (117)       (89)         1,455       984       538       525         (1,376)       417       104       218         (33)       —       —       —         2,798       567       434       307         88       —       —       —         88       —       —       —	\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$ 4,679         9,690       1,641       969       1,133       1,716         6,299       1,427       806       716       1,068         1,457       850       286       473       675         555       296       154       240       452         18,001       4,214       2,215       2,562       3,911         2       1       —       —       1         233       —       —       —       —         213       —       —       —       —         947       1,323       655       614       769         (440)       (361)       (126)       (105)       (245)         948       22       9       16       54         508       (339)       (117)       (89)       (191)         1,455       984       538       525       578         (1,376)       417       104       218       217         (33)       —       —       —       —       —         2,798       567       434       307       362         88       — <td>\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$ 4,679       \$         9,690       1,641       969       1,133       1,716         6,299       1,427       806       716       1,068         1,457       850       286       473       675         555       296       154       240       452         18,001       4,214       2,215       2,562       3,911         2       1       —       —       1         233       —       —       —       —         213       —       —       —       —         947       1,323       655       614       769         (440)       (361)       (126)       (105)       (245)         948       22       9       16       54         508       (339)       (117)       (89)       (191)         1,455       984       538       525       578         (1,376)       417       104       218       217         (33)       —       —       —       —       —         2,798       567       434       307       362         88<td>\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$ 4,679       \$ (1,196)         9,690       1,641       969       1,133       1,716       (1,114)         6,299       1,427       806       716       1,068       (291)         1,457       850       286       473       675       87         555       296       154       240       452       34         18,001       4,214       2,215       2,562       3,911       (1,284)         2       1       —       —       1       (1)         233       —       —       —       —       —         947       1,323       655       614       769       87         (440)       (361)       (126)       (105)       (245)       (283)         948       22       9       16       54       (102)         508       (339)       (117)       (89)       (191)       (385)         1,455       984       538       525       578       (298)         (1,376)       417       104       218       217       294         (33)       —       —       —       —</td><td>Generation         ComEd         PECO         BGE         PHI (a)         Other (b)         Con           \$ 18,500         \$ 5,536         \$ 2,870         \$ 3,176         \$ 4,679         \$ (1,196)         \$           9,690         1,641         969         1,133         1,716         (1,114)         (1,114)           6,299         1,427         806         716         1,068         (291)           1,457         850         286         473         675         87           555         296         154         240         452         34           18,001         4,214         2,215         2,562         3,911         (1,284)           2         1         —         —         —         —           213         —         —         —         —         —           947         1,323         655         614         769         87           (440)         (361)         (126)         (105)         (245)         (283)           948         22         9         16         54         (102)           508         (339)         (117)         (89)         (191)         (385)</td></td>	\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$ 4,679       \$         9,690       1,641       969       1,133       1,716         6,299       1,427       806       716       1,068         1,457       850       286       473       675         555       296       154       240       452         18,001       4,214       2,215       2,562       3,911         2       1       —       —       1         233       —       —       —       —         213       —       —       —       —         947       1,323       655       614       769         (440)       (361)       (126)       (105)       (245)         948       22       9       16       54         508       (339)       (117)       (89)       (191)         1,455       984       538       525       578         (1,376)       417       104       218       217         (33)       —       —       —       —       —         2,798       567       434       307       362         88 <td>\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$ 4,679       \$ (1,196)         9,690       1,641       969       1,133       1,716       (1,114)         6,299       1,427       806       716       1,068       (291)         1,457       850       286       473       675       87         555       296       154       240       452       34         18,001       4,214       2,215       2,562       3,911       (1,284)         2       1       —       —       1       (1)         233       —       —       —       —       —         947       1,323       655       614       769       87         (440)       (361)       (126)       (105)       (245)       (283)         948       22       9       16       54       (102)         508       (339)       (117)       (89)       (191)       (385)         1,455       984       538       525       578       (298)         (1,376)       417       104       218       217       294         (33)       —       —       —       —</td> <td>Generation         ComEd         PECO         BGE         PHI (a)         Other (b)         Con           \$ 18,500         \$ 5,536         \$ 2,870         \$ 3,176         \$ 4,679         \$ (1,196)         \$           9,690         1,641         969         1,133         1,716         (1,114)         (1,114)           6,299         1,427         806         716         1,068         (291)           1,457         850         286         473         675         87           555         296         154         240         452         34           18,001         4,214         2,215         2,562         3,911         (1,284)           2         1         —         —         —         —           213         —         —         —         —         —           947         1,323         655         614         769         87           (440)         (361)         (126)         (105)         (245)         (283)           948         22         9         16         54         (102)           508         (339)         (117)         (89)         (191)         (385)</td>	\$ 18,500       \$ 5,536       \$ 2,870       \$ 3,176       \$ 4,679       \$ (1,196)         9,690       1,641       969       1,133       1,716       (1,114)         6,299       1,427       806       716       1,068       (291)         1,457       850       286       473       675       87         555       296       154       240       452       34         18,001       4,214       2,215       2,562       3,911       (1,284)         2       1       —       —       1       (1)         233       —       —       —       —       —         947       1,323       655       614       769       87         (440)       (361)       (126)       (105)       (245)       (283)         948       22       9       16       54       (102)         508       (339)       (117)       (89)       (191)       (385)         1,455       984       538       525       578       (298)         (1,376)       417       104       218       217       294         (33)       —       —       —       —	Generation         ComEd         PECO         BGE         PHI (a)         Other (b)         Con           \$ 18,500         \$ 5,536         \$ 2,870         \$ 3,176         \$ 4,679         \$ (1,196)         \$           9,690         1,641         969         1,133         1,716         (1,114)         (1,114)           6,299         1,427         806         716         1,068         (291)           1,457         850         286         473         675         87           555         296         154         240         452         34           18,001         4,214         2,215         2,562         3,911         (1,284)           2         1         —         —         —         —           213         —         —         —         —         —           947         1,323         655         614         769         87           (440)         (361)         (126)         (105)         (245)         (283)           948         22         9         16         54         (102)           508         (339)         (117)         (89)         (191)         (385)

- (a) PHI includes the consolidated results of Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

#### **Business Segment Comparative Statements of Operations**

(unaudited) (in millions)

#### Generation

	Three Mo	onth	ns Ended Dece	eml	ber 31,	Twelve Months Ended December 31,						
	2018		2017 (a)		Variance		2018		2017 (a)	Variance		
Operating revenues	\$ 5,069	\$	4,657	\$	412	\$	20,437	\$	18,500	\$	1,937	
Operating expenses												
Purchased power and fuel	3,140		2,403		737		11,693		9,690		2,003	
Operating and maintenance	1,337		1,421		(84)		5,464		6,299		(835)	
Depreciation and amortization	415		412		3		1,797		1,457		340	
Taxes other than income	142		130		12		556		555		1	
Total operating expenses	5,034		4,366		668		19,510		18,001		1,509	
Gain on sales of assets and businesses	_		_		_		48		2		46	
Bargain purchase gain	_		_		_		_		233		(233)	
Gain on deconsolidation of business	_		213		(213)		_		213		(213)	
Operating income	35		504		(469)		975		947		28	
Other income and (deductions)												
Interest expense, net	(128)		(98)		(30)		(432)		(440)		8	
Other, net	(342)		299		(641)		(178)		948		(1,126)	
Total other income and (deductions)	(470)		201		(671)		(610)		508		(1,118)	
(Loss) income before income taxes	(435)		705		(1,140)		365		1,455		(1,090)	
Income taxes	(217)		(1,592)		1,375		(108)		(1,376)		1,268	
Equity in losses of unconsolidated affiliates	(7)		(7)		_		(30)		(33)		3	
Net (loss) income	(225)		2,290		(2,515)		443		2,798		(2,355)	
Net (loss) income attributable to noncontrolling interests	(47)		66		(113)		73		88		(15)	
Net (loss) income attributable to membership interest	\$ (178)	\$	2,224	\$	(2,402)	\$	370	\$	2,710	\$	(2,340)	

#### ComEd

		Three Mo	nth	s Ended Dece	emb	er 31,	Twelve Months Ended December 31,						
		2018		2017 (a)	Variance			2018		2017 (a)	Variance		
Operating revenues	\$	1,373	\$	1,309	\$	64	\$	5,882	\$	5,536	\$	346	
Operating expenses													
Purchased power		454		399		55		2,155		1,641		514	
Operating and maintenance		360		332		28		1,335		1,427		(92)	
Depreciation and amortization		244		220		24		940		850		90	
Taxes other than income		73		73		_		311		296		15	
Total operating expenses		1,131		1,024		107		4,741		4,214		527	
Gain on sales of assets		_		1		(1)		5		1		4	
Operating income		242		286		(44)		1,146		1,323		(177)	
Other income and (deductions)													
Interest expense, net		(87)		(87)		_		(347)		(361)		14	
Other, net		13		10		3		33		22		11	
Total other income and (deductions)		(74)		(77)		3		(314)		(339)		25	
Income before income taxes		168		209		(41)		832		984		(152)	
Income taxes		27		89		(62)		168		417		(249)	
Net income	\$	141	\$	120	\$	21	\$	664	\$	567	\$	97	

<sup>(</sup>a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

#### **Business Segment Comparative Statements of Operations**

(unaudited) (in millions)

#### **PECO**

	Three Mo	nths Ende	d Dec	embe	er 31,		Twelve M	onth	s Ended Dec	ember :	31,
	2018	2017		V	Variance	2	2018		2017	Var	riance
Operating revenues	\$ 765	\$	729	\$	36	\$	3,038	\$	2,870	\$	168
Operating expenses											
Purchased power and fuel	273		250		23		1,090		969		121
Operating and maintenance	212		211		1		898		806		92
Depreciation and amortization	77		73		4		301		286		15
Taxes other than income	38		38		_		163		154		9
Total operating expenses	600		572		28		2,452		2,215		237
Gain on sales of assets	_		_		_		1		_		1
Operating income	165		157		8		587		655		(68)
Other income and (deductions)											
Interest expense, net	(33)		(33)		_		(129)		(126)		(3)
Other, net	3		3		_		8		9		(1)
Total other income and (deductions)	(30)		(30)		_		(121)		(117)		(4)
Income before income taxes	135		127		8		466		538		(72)
Income taxes	11		20		(9)		6		104		(98)
Net income	\$ 124	\$	107	\$	17	\$	460	\$	434	\$	26

#### **BGE**

		Three Mo	nth	s Ended Dece	emb	oer 31,	Twelve Me	ont	hs Ended Dec	embe	r 31,
		2018		2017 (a)		Variance	2018		2017 (a)	Va	riance
Operating revenues	\$	799	\$	813	\$	(14)	\$ 3,169	\$	3,176	\$	(7)
Operating expenses											
Purchased power and fuel		300		280		20	1,182		1,133		49
Operating and maintenance		199		184		15	777		716		61
Depreciation and amortization		125		125		_	483		473		10
Taxes other than income		66		61		5	254		240		14
Total operating expenses		690		650		40	2,696		2,562		134
Gain on sales of assets							1				1
Operating income		109		163		(54)	474		614		(140)
Other income and (deductions)	-										
Interest expense, net		(28)		(25)		(3)	(106)		(105)		(1)
Other, net		5		4		1	19		16		3
Total other income and (deductions)		(23)		(21)		(2)	(87)		(89)		2
Income before income taxes		86		142		(56)	387		525		(138)
Income taxes		15		66		(51)	74		218		(144)
Net income	\$	71	\$	76	\$	(5)	\$ 313	\$	307	\$	6

<sup>(</sup>a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

#### **Business Segment Comparative Statements of Operations**

(unaudited)
(in millions)

#### PHI (a)

	Three Mo	onths	s Ended Dec	emb	er 31,	Twelve M	ont	hs Ended Dec	emb	er 31,
	 2018		2017 (c)		Variance	2018		2017 (c)	,	Variance
Operating revenues	\$ 1,117	\$	1,121	\$	(4)	\$ 4,805	\$	4,679	\$	126
Operating expenses										
Purchased power and fuel	422		398		24	1,831		1,716		115
Operating and maintenance	274		292		(18)	1,130		1,068		62
Depreciation and amortization	184		164		20	740		675		65
Taxes other than income	112		108		4	455		452		3
Total operating expenses	992		962		30	4,156		3,911		245
Gain on sales of assets	1				1	1		1		
Operating income	126		159		(33)	650		769		(119)
Other income and (deductions)								_		
Interest expense, net	(67)		(62)		(5)	(261)		(245)		(16)
Other, net	10		15		(5)	43		54		(11)
Total other income and (deductions)	(57)		(47)		(10)	(218)		(191)		(27)
Income before income taxes	69		112		(43)	432		578		(146)
Income taxes	7		108		(101)	35		217		(182)
Equity in earnings of unconsolidated affiliates	_		_		_	1		1		_
Net income	\$ 62	\$	4	\$	58	\$ 398	\$	362	\$	36

#### Other (b)

	Three Mo	nths	Ended Dece	emb	er 31,	Twelve Me	ontl	hs Ended Dec	emb	er 31,
	2018	- 2	2017 (c)	,	Variance	2018		2017 (c)	7	ariance
Operating revenues	\$ (309)	\$	(245)	\$	(64)	\$ (1,346)	\$	(1,196)	\$	(150)
Operating expenses										
Purchased power and fuel	(293)		(222)		(71)	(1,281)		(1,114)		(167)
Operating and maintenance	(80)		(72)		(8)	(267)		(291)		24
Depreciation and amortization	23		21		2	92		87		5
Taxes other than income	10		8		2	44		34		10
Total operating expenses	(340)		(265)		(75)	(1,412)		(1,284)		(128)
Loss on sales of assets	_		(1)		1	_		(1)		1
Operating income	31		19		12	66		87		(21)
Other income and (deductions)										
Interest expense, net	(73)		(60)		(13)	(279)		(283)		4
Other, net	(12)		(27)		15	(37)		(102)		65
Total other income and (deductions)	(85)		(87)		2	(316)		(385)		69
Loss before income taxes	(54)		(68)		14	(250)		(298)		48
Income taxes	15		583		(568)	(55)		294		(349)
Equity in earnings of unconsolidated affiliates	1		1		_	1		_		1
Net loss	(68)		(650)		582	\$ (194)	\$	(592)	\$	398
Net income attributable to noncontrolling interests	_		1		(1)	1		2		(1)
Net loss attributable to common shareholders	\$ (68)	\$	(651)	\$	583	\$ (195)	\$	(594)	\$	399

- (a) PHI includes the consolidated results of Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

#### EXELON CORPORATION Consolidated Balance Sheets (unaudited) (in millions)

Aggata		ber 31, 2018	Decemb	er 31, 2017 (a)
Assets Current assets				
Cash and cash equivalents	\$	1,349	\$	898
Restricted cash and cash equivalents	Ψ	247	Ψ	207
Accounts receivable, net		247		207
Customer		4,607		4,445
Other		1,256		1,132
Mark-to-market derivative assets		804		976
Unamortized energy contract assets		48		60
Inventories, net				
Fossil fuel and emission allowances		334		340
Materials and supplies		1,351		1,311
Regulatory assets		1,222		1,267
Assets held for sale		904		_
Other		1,238		1,260
Total current assets		13,360		11,896
Property, plant and equipment, net		76,707		74,202
Deferred debits and other assets				
Regulatory assets		8,237		8,021
Nuclear decommissioning trust funds		11,661		13,272
Investments		625		640
Goodwill		6,677		6,677
Mark-to-market derivative assets		452		337
Unamortized energy contract assets		372		395
Other		1,575		1,330
Total deferred debits and other assets	<u> </u>	29,599		30,672
Total assets	\$	119,666	\$	116,770
<u>Liabilities and shareholders' equity</u>				
Current liabilities				
Short-term borrowings	\$	714	\$	929
Long-term debt due within one year		1,349		2,088
Accounts payable		3,800		3,532
Accrued expenses		2,112		1,837
Payables to affiliates		, 5		5
Regulatory liabilities		644		523
Mark-to-market derivative liabilities		475		232
Unamortized energy contract liabilities		149		231
Renewable energy credit obligation		344		352
Liabilities held for sale		777		_
Other		1,035		1,069
Total current liabilities		11,404		10,798
Long-term debt		34,075		32,176
Long-term debt to financing trusts		390		389
Deferred credits and other liabilities		3,0		30)
Deferred income taxes and unamortized investment tax credits		11,330		11,235
Asset retirement obligations		9,679		10,029
Pension obligations		3,988		3,736
Non-pension postretirement benefit obligations		1,928		2,093
Spent nuclear fuel obligation		1,171		1,147
Regulatory liabilities		9,559		9,865
Mark-to-market derivative liabilities		479		409
Unamortized energy contract liabilities		463		609
Other		2,130		2,097
Total deferred credits and other liabilities		40,727		41,220
Total liabilities		86,596		84,583
Commitments and contingencies				
Shareholders' equity				
Common stock		19,116		18,964
Treasury stock, at cost		(123)		(123)
Retained earnings		14,766		14,081
Accumulated other comprehensive loss, net		(2,995)		(3,026)
Total shareholders' equity		30,764		29,896
Noncontrolling interests		2,306		2,291
Total equity		33,070		32,187
Total liabilities and shareholders' equity	\$	119,666	\$	116,770

<sup>(</sup>a) Certain immaterial prior year amounts in the Registrants' Consolidated Balance Sheets have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

#### **Consolidated Statements of Cash Flows**

(unaudited) (in millions)

Twelve Months Ended December 31, 2017 (a) 2018 Cash flows from operating activities \$ 3,876 Net income 2,084 \$ Adjustments to reconcile net income to net cash flows provided by operating activities: Depreciation, amortization, and accretion, including nuclear fuel and energy contract 5,971 5,427 amortization Impairments of long-lived assets, intangible assets, and losses on regulatory assets 50 573 Gain on deconsolidation of business (213)Gain on sales of assets and businesses (56)(3) Bargain purchase gain (233)Deferred income taxes and amortization of investment tax credits (106)(362)294 Net fair value changes related to derivatives 151 Net realized and unrealized losses (gains) on NDT funds 303 (616)Other non-cash operating activities 1,124 721 Changes in assets and liabilities: Accounts receivable (565)(470)Inventories (37)(72)Accounts payable and accrued expenses 551 (388)Option premiums (paid) received, net (43)28 Collateral received (posted), net 82 (158)340 299 Income taxes Pension and non-pension postretirement benefit contributions (383)(405)Other assets and liabilities (965)(675)8,644 7,480 Net cash flows provided by operating activities Cash flows from investing activities Capital expenditures (7,594)(7,584)Proceeds from NDT fund sales 8,762 7,845 Investment in NDT funds (8,997)(8,113)Reduction of restricted cash from deconsolidation of business (87)Acquisition of assets and businesses, net (154)(208)Proceeds from sales of assets and businesses 91 219 Other investing activities 58 (43)(7,834)Net cash flows used in investing activities (7,971)Cash flows from financing activities Changes in short-term borrowings (338)(261)Proceeds from short-term borrowings with maturities greater than 90 days 126 621 Repayments on short-term borrowings with maturities greater than 90 days (700)(1) Issuance of long-term debt 3,115 3,470 (1,786)Retirement of long-term debt (2,490)Retirement of long-term debt to financing trust (250)Sale of noncontrolling interests 396 (1,332)Dividends paid on common stock (1,236)Common stock issued from treasury 1,150 Proceeds from employee stock plans 105 150 Other financing activities (108)(83)Net cash flows (used in) provided by financing activities (219)767 Increase in cash, cash equivalents and restricted cash 591 276

1,190

1,781

914 1,190

Cash, cash equivalents and restricted cash at beginning of period

Cash, cash equivalents and restricted cash at end of period

<sup>(</sup>a) Certain immaterial prior year amounts in the Registrants' Consolidated Statement of Cash Flows have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited)

(in millions, except per share data)

		Three Mon Decembe					Three Mon December 3			
	GA	AAP (a)		on-GAAP justments		GA	AAP (a)	Non-C Adjust		
Operating revenues	\$	8,814	\$	166	(c)	\$	8,384	\$	93	(c),(e)
Operating expenses										
Purchased power and fuel		4,296		21	(c),(g),(k)		3,508		61	(c),(e),(g)
Operating and maintenance		2,302		(38)	(f),(g),(h)		2,368		(53)	(f),(g),(h),(i), (l)
Depreciation and amortization		1,068		(112)	(g)		1,015		(109)	(g)
Taxes other than income		441		(1)	(h)		418		2	(i)
Total operating expenses		8,107					7,309			
Gain on sales of assets and businesses		1		_			_		_	
Gain on deconsolidation of business		_		_			213		(213)	(j)
Operating income		708					1,288		, ,	0,
Other income and (deductions)										
Interest expense, net		(416)		15	(c)		(365)		_	
Other, net		(323)		425	(c),(d)		304		(244)	(d),(l)
Total other income and (deductions)		(739)			(-),(-)		(61)		( )	(-))()
(Loss) income before income taxes		(31)					1,227			
(2000) 11101110 0 00010 111001110 111100		(31)					1,227			(c),(d),(e),(f),
Income taxes		(142)		252	(c),(d),(g),(h), (k),(l)		(726)		1,110	(g),(h),(i),(j), (l)
Equity in losses of unconsolidated affiliates		(6)		_			(6)		_	
Net income		105					1,947			
Net (loss) income attributable to noncontrolling interests		(47)		77	(m)		67		(40)	(m)
Net income attributable to common shareholders	\$	152				\$	1,880			
Effective tax rate <sup>(n)(o)</sup>		458.1%					(59.2)%			
Earnings per average common share										
Basic	\$	0.16				\$	1.95			
Diluted	\$	0.16				\$	1.94			
Average common shares outstanding										
Basic		969					964			
Diluted		971					967			
Effect of adjustments on earnings per averag	e dilute	d common	share	recorded in	accordance wit	h GAAl	).			
Mark-to-market impact of economic hedging ac	tivities	(c)	\$	0.19				\$	0.01	
Unrealized (gains) losses related to NDT funds	(d)			0.25					(0.11)	
Amortization of commodity contract intangibles				_					0.01	
Long-lived asset impairments (f)									0.03	
Plant retirements and divestitures (g)				0.10					0.07	
Cost management program (h)				0.02					0.01	
Vacation policy change (i)				_					(0.03)	
Change in environmental liabilities									0.03	
Gain on deconsolidation of business (j)				_					(0.14)	
Gain on contract settlement (k)				(0.06)					_	
Reassessment of deferred income taxes (l)				_					(1.30)	
Noncontrolling interests (m)				(0.08)					0.04	
Total adjustments			\$	0.42				\$	(1.38)	
·J ···· ·			_						()	

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude primarily charges to earnings related to the PHI impairment of the District of Columbia sponsorship intangible asset.

- (g) Adjustment to exclude primarily accelerated depreciation and amortization expenses associated with Generation's decision to early retire the Three Mile Island nuclear facility.
- (h) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (i) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (j) Adjustment to exclude the gain recorded upon deconsolidation of ExGen Texas Power, LLC (EGTP) net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (k) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement at Generation.
- (1) Adjustment to exclude in 2017, the one-time non-cash impacts associated with the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other) and in 2018, an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (m) Adjustment to exclude the elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (n) The effective tax rate related to GAAP Net Income for the three months ended December 31, 2018 includes the impact of the Tax Cuts and Jobs Act.
- (o) The effective tax rate related to Adjusted (non-GAAP) Operating Earnings is 15.6% and 39.9% for the three months ended December 31, 2018 and 2017, respectively.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited)

(in millions, except per share data)

	7		nths Ended r 31, 2018			Twelve Mo December		
	G	AAP (a)	Non-GAAP Adjustments		G	AAP (a)	GAAP	
Operating revenues	\$	35,985	\$ 263	(c)	\$	33,565	\$ 170	(c),(e)
Operating expenses								
Purchased power and fuel		16,670	(38)	(c),(i),(o)		14,035	(72)	(c),(e),(i)
Operating and maintenance		9,337	(272)	(f),(h),(i),(j), (k)		10,025	(686)	(f),(h),(i),(j), (k),(l),(q)
Depreciation and amortization		4,353	(553)	(i)		3,828	(252)	(e),(i)
Taxes other than income		1,783	(1)	(j)		1,731	2	(1)
Total operating expenses		32,143		3/		29,619		.,
Gain on sales of assets and businesses		56	(48)	(i)		3	1	(i)
Bargain purchase gain		_	<u></u>	.,		233	(233)	(m)
Gain on deconsolidation of business		_	_			213	(213)	(n)
Operating income		3,898				4,395	` ′	
Other income and (deductions)								
Interest expense, net		(1,554)	25	(c)		(1,560)	58	(h),(p),(r)
Other, net		(112)	625	(c),(d)		947	(638)	(d),(p),(q)
Total other income and (deductions)		(1,666)	023	(*/)(**/		(613)	(330)	(~/>(r/>(Y/
Income before income taxes		2,232				3,782		
Income taxes		120	600	(c),(d),(f),(h), (i),(j),(k),(o), (q)		(126)	1,566	(c),(d),(e),(f), (g),(h),(i),(j), (k),(l),(n),(p), (q),(r)
Equity in losses of unconsolidated affiliates		(28)	_			(32)	_	
Net income		2,084				3,876		
Net income attributable to noncontrolling interests		74	113	(s)		90	(114)	(s)
Net income attributable to common shareholders	\$	2,010			\$	3,786		
Effective tax rate <sup>(t)(u)</sup>		5.4%				(3.3)%		
Earnings per average common share								
Basic	\$	2.08			\$	4.00		
Diluted	\$	2.07			\$	3.99		
Average common shares outstanding								
Basic		967				947		
Diluted		969				949		
Effect of adjustments on earnings per average dilu	ted co	mmon sha	re recorded in a	ccordance with C	GAAP:			
Mark-to-market impact of economic hedging activities	s (c)		\$ 0.26				\$ 0.11	
Unrealized losses (gains) related to NDT funds (d)			0.35				(0.34)	
Amortization of commodity contract intangibles (e)			_				0.04	
Merger and integration costs (f)			_				0.04	
Merger commitments (g)			_				(0.14)	
Long-lived asset impairments (h)			0.04				0.34	
Plant retirements and divestitures (i)			0.53				0.22	
Cost management program (j)			0.05				0.04	
Annual asset retirement obligation update (k)			0.02				_	
Vacation policy change (l)			_				(0.03)	
Change in environmental liabilities			_				0.03	
Bargain purchase gain (m)			_				(0.25)	
Gain on deconsolidation of business (n)			_				(0.14)	
Gain on contract settlement (o)			(0.06)				_	
Like-kind exchange tax position (p)							(0.03)	
Reassessment of deferred income taxes (q)			(0.02)				(1.37)	
Tax settlements (r)							(0.01)	
Noncontrolling interests (s)			(0.12)				 0.12	
Total adjustments			\$ 1.05				\$ (1.37)	

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (g) Adjustment to exclude in 2017, primarily a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (h) Adjustment to exclude in 2017, primarily charges to earnings related to the impairment of the ExGen Texas Power, LLC (EGTP) assets held for sale and PHI District of Columbia sponsorship intangible asset and in 2018, primarily the impairment of certain wind projects at Generation.
- (i) Adjustment to exclude in 2017, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO) and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (j) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (k) Adjustment to exclude for Pepco, an increase related to asbestos identified at its Buzzard Point property.
- (1) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (m) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (n) Adjustment to exclude the gain recorded upon deconsolidation of EGTP's net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (o) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement at Generation.
- (p) Adjustment to exclude adjustments to income tax, penalties and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (q) Adjustment to exclude in 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, an adjustment to the remeasurement of deferred income taxes as a result of the TCJA and changes in forecasted apportionment.
- (r) Adjustment to exclude benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (s) Adjustment to exclude elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (t) The effective tax rate related to GAAP Net Income for the twelve months ended December 31, 2018 includes the impact of the TCJA.
- (u) The effective tax rate related to Adjusted (non-GAAP) Operating Earnings is 18.2% and 36.6% for the twelve months ended December 31, 2018 and 2017, respectively.

# EXELON CORPORATION Reconciliation of Adjusted (non-GAAP) Operating Earnings to GAAP Net Income (in millions) Three Months Ended December 31, 2018 and 2017 (unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon
17 GAAP Net Income (Loss) (c)	\$ 1.94	\$ 2,224	\$ 120	\$ 107	\$ 76	\$ 4	\$ (651)	\$ 1,880
2017 Adjusted (non-GAAP) Operating (Earnings) Loss Adjustmen	ts:							
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$6, \$1 and \$7, respectively)	0.01	9	_	_	_	_	(1)	8
Unrealized Gains Related to NDT Funds (net of taxes of \$105) (1)	(0.11)	(108)	_	_	_	_	_	(108
Amortization of Commodity Contract Intangibles (net of taxes of \$5) (2)	0.01	8	_	_	_	_	_	8
Merger and Integration Costs (net of taxes of \$0, \$1, \$0 and \$1, respectively)	_	1	_	_	1	_	(1)	1
Long-Lived Asset Impairments (net of taxes of \$8, \$9, \$1 and \$16) (3)	0.03	12	_	_	_	16	1	29
Plant Retirements and Divestitures (net of taxes of \$45) (4)	0.07	70	_	_	_	_	_	70
Cost Management Program (net of taxes of \$5, \$1, \$0 and \$6, respectively) (5)	0.01	8	_	1	1	_	_	10
Vacation Policy Change (net of taxes of \$16, \$1, \$1, \$3 and \$21, respectively) (6)	(0.03)	(26)	_	(1)	(1)	(5)	_	(33
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	_	_	_	_	_	27
Gain on Deconsolidation of Business (net of taxes of \$83) (7)	(0.14)	(130)	_	_	_	_	_	(130
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (8)	(1.30)	(1,874)	3	(12)	5	33	588	(1,257
Noncontrolling Interests (net of taxes of \$8) (9)	0.04	40	_	_	_	_	_	40
17 Adjusted (non-GAAP) Operating Earnings (Loss)	0.56	261	123	95	82	48	(64)	545
Year Over Year Effects on Earnings:							,	
ComEd, PECO, BGE and PHI Margins:								
Weather	0.01	_	_	(d) 2	— (d)	3 (d)	_	5
Load	0.01	_	_		— (d)	4 (d)	_	14
Other Energy Delivery (11)	(0.05)	_		(e) (3) (e)	(25) (e)	(27) (e)	_	(49
Generation Energy Margins, Excluding Mark-to-Market:	()			(-)	( - ) (-)	( -) (-)		
Nuclear Volume (12)	(0.04)	(39)	_	_	_	_	_	(39
Nuclear Fuel Cost (13)	0.01	14	_	_	_	_	_	14
Capacity Pricing (14)	0.04	37	_	_	_	_	_	3′
Zero Emission Credit Revenue (15)	0.04	37	_	_	_	_	_	31
Market and Portfolio Conditions (16)	(0.21)	(207)	_	_	_	_	_	(20)
Operating and Maintenance Expense:								
Labor, Contracting and Materials (17)	0.04	70	(16)	_	(10)	(6)	_	3
Planned Nuclear Refueling Outages (18)	(0.01)	(13)	_	_	_	_	_	(1:
Pension and Non-Pension Postretirement Benefits	_	3	(1)	1	1	1	(1)	4
Other Operating and Maintenance (19)	0.03	(1)	(3)	(2)	(2)	15	19	20
Depreciation and Amortization Expense (20)	(0.04)	_	(17)	(3)	_	(14)	(1)	(3:
Interest Expense, Net	(0.01)	(4)	1		(2)	(4)	(4)	(13
Tax Cuts and Jobs Act Savings (21)	0.15	29	55	11	25	29	(4)	14:
Income Taxes (22)	0.03	4	(8)	14	6	24	(12)	28
Noncontrolling Interests (23)	0.01	14	_	_	_	_	_	14
Other (24)	0.01	16	1	_	(3)	(5)	(1)	:
18 Adjusted (non-GAAP) Operating Earnings (Loss)	0.58	221	141	125	72	68	(68)	559
2018 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustmen	ts:							
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$61, \$2 and \$63, respectively)	(0.19)	(176)	_	_	_	_	(2)	(178
Unrealized Losses Related to NDT Funds (net of taxes of \$172) (1)	(0.25)	(243)	_	_	_	_	_	(243
Merger Commitments (net of taxes of \$1, \$1 and \$0, respectively)	_	_	_	_	_	(4)	4	_
Plant Retirements and Divestitures (net of taxes of \$31, \$1 and \$32, respectively) (4)	(0.10)	(91)	_	_	_	_	1	(90
Cost Management Program (net of taxes of \$5, \$0, \$0, \$1 and \$6, respectively) (5)	(0.02)	(14)	_	(1)	(1)	(2)	_	(18
Annual Asset Retirement Obligation Update (net of taxes of \$1)	_	(4)	_	_	_	_	_	(4
Change in Environmental Liabilities (net of taxes of \$1)	_	(3)	_	_	_	_	_	(3
Gain on Contract Settlement (net of taxes of \$19, \$1 and \$20, respectively) (10)	0.06	56	_	_	_	_	(1)	55
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (8)	_	(1)	_	_	_	_	(2)	(3
Noncontrolling Interests (net of taxes of \$15) (9)	0.08	77	_	_	_	_	_	77

#### Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT funds, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT funds were 41.4 percent and 49.5 percent for the three months ended December 31, 2018 and 2017, respectively.

- (a) PHI consolidated results includes Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) For ComEd, BGE, Pepco and DPL Maryland, customer rates are adjusted to eliminate the impacts of weather and customer usage on distribution volumes.
- (e) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, PECO, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (2) Represents the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (3) Primarily reflects charges to earnings related to the PHI impairment of the District of Columbia sponsorship intangible asset.
- (4) Primarily reflects accelerated depreciation and amortization expenses associated with Generation's decision to early retire the Three Mile Island nuclear facility.
- (5) Primarily represents severance and reorganization costs related to a cost management program.
- (6) Represents the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (7) Represents the gain recorded upon deconsolidation of ExGen Texas Power, LLC (EGTP) net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (8) In 2017, reflects the one-time non-cash impacts associated with the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other). In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (9) Represents elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (10) Represents the gain on the settlement of a long-term gas supply agreement at Generation.
- (11) For all utilities, primarily reflects lower revenues resulting from the anticipated pass back of TCJA tax savings through customer rates. Additionally, for ComEd, increased electric distribution and energy efficiency revenues due to higher rate base. For PHI, reflects increased revenue as a result of rate increases.
- (12) Primarily reflects the permanent cease of generation operations at Oyster Creek and an increase in nuclear outage days.
- (13) Primarily reflects decreased nuclear output and decreased fuel prices.
- (14) Primarily reflects increased capacity prices in the Mid-Atlantic and Midwest regions, partially offset by a decrease in capacity prices in New England.
- (15) Reflects the impact of the Illinois Zero Emission Standard.
- (16) Primarily reflects lower realized energy prices and decreased revenues related to the sale of Generation's electrical contracting business.
- (17) For Generation, primarily reflects decreased costs related to the permanent cease of generation operations at Oyster Creek and the sale of Generation's electrical contracting business, decreased spending related to energy efficiency projects and the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017. For ComEd, primarily reflects increased variable compensation costs.
- (18) Primarily reflects an increase in the number of nuclear outage days in 2018, excluding Salem.
- (19) For Generation, primarily reflects the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017.
- (20) Reflects ongoing capital expenditures across all operating companies. For ComEd, also reflects higher amortization of deferred energy efficiency costs pursuant to the Illinois Future Energy Jobs Act (FEJA), which is offset in Other Energy and Delivery. For BGE, also reflects certain regulatory assets that became fully amortized as of December 31, 2017. For PHI, also reflects increased amortization of Pepco's DC PLUG regulatory asset, which is offset in Other Energy and Delivery.
- (21) Reflects the benefit of lower federal income tax rates and the settlement of a portion of the deferred income tax regulatory liabilities established upon enactment of TCJA, which is predominantly offset at the utilities in Other Energy Delivery as these tax benefits are anticipated to be passed back through customer rates.
- (22) For Generation, primarily reflects one-time tax adjustments, partially offset by a reduction in renewable tax credits. For ComEd, reflects increased income tax expense due to an increase in the Illinois income tax rate in July of 2017. For PECO, primarily reflects an increase in the repairs tax deduction. For ComEd, BGE and PHI, also reflects the absence of the 2017 impairments of certain transmission-related income tax regulatory assets.
- (23) Reflects elimination from Generation's results of activity attributable to noncontrolling interests, primarily for CENG.
- (24) For Generation, primarily reflects higher realized NDT fund gains.

EXELON CORPORATION
Reconciliation of Adjusted (non-GAAP) Operating
Earnings to GAAP Net Income (in millions)
Twelve Months Ended December 31, 2018 and 2017
(unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon
2017 GAAP Net Income (Loss) (c) 2017 Adjusted (non-GAAP) Operating (Earnings) Loss Adjustments:	\$ 3.99	\$ 2,710	\$ 567	\$ 434	\$ 307	\$ 362	\$ (594)	\$ 3,786
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$66, \$2 and \$68, respectively)	0.11	109	_	_	_	_	(2)	107
Unrealized Gains Related to NDT Funds (net of taxes of \$286) (1)	(0.34)	(318)	_	_	_	_		(318)
Amortization of Commodity Contract Intangibles (net of taxes of \$22) (2)	0.04	34	_	_	_	_	_	34
Merger and Integration Costs (net of taxes of \$27, \$0, \$2, \$2, \$7, \$1 and \$25, respectively) (3)	0.04	44	1	2	2	(10)	1	40
Merger Commitments (net of taxes of \$18, \$52, \$67 and \$137, respectively) (4)	(0.14)	(18)	_	_	_	(59)	(60)	(137)
Long-Lived Asset Impairments (net of taxes of \$194, \$9, \$1 and \$204, respectively) (5)	0.34	306	_	_	_	16	(1)	321
Plant Retirements and Divestitures (net of taxes of \$133, \$1 and \$134, respectively) (6)	0.22	208	_	_	_	_	(1)	207
Cost Management Program (net of taxes of \$15, \$3, \$3 and \$21, respectively) (7)	0.04	25	_	4	5	_	_	34
Annual Asset Retirement Obligation Update (net of taxes of \$1)	_	(2)	_	_	_	_	_	(2)
Vacation Policy Change (net of taxes of \$16, \$1, \$1, \$3 and \$21, respectively) (8)	(0.03)	(26)	_	(1)	(1)	(5)	_	(33)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	_		_	_	_	27
Bargain Purchase Gain (net of taxes of \$0) (9)	(0.25)	(233)						(233)
Gain on Deconsolidation of Business (net of taxes of \$83) (10)	(0.14)	(130)		_	_	_	_	(130)
Like-Kind Exchange Tax Position (net of taxes of \$9, \$75 and \$66, respectively) (11)	(0.03)	(150)	23	_	_	_	(49)	(26)
Reassessment of Deferred Income Taxes (entire amount represents tax	(1.37)	(1,856)	1	(12)	5	34	529	(1,299)
expense) (12) Tax Settlements (net of taxes of \$1) (13)	(0.01)	(5)	_	_	_	_	_	(5)
Noncontrolling Interests (net of taxes of \$24) (14)	0.12	114	_	_	_	_	_	114
2017 Adjusted (non-GAAP) Operating Earnings (Loss)	2.62	989	592	427	318	338	(177)	2,487
Year Over Year Effects on Earnings:							. ,	
ComEd, PECO, BGE and PHI Margins:								
Weather	0.07	_	— (d	) 43	— (d)	22 (d)	_	65
Load	0.06	_	— (d		— (d)	25 (d)		54
Other Energy Delivery (17)	(0.24)	_	(120) (e		(41) (e)	(40) (e)	_	(240)
Generation Energy Margins, Excluding Mark-to-Market:	(=-1)		(===) (=	( ( )	(11)	(10) (1)		(=,
Nuclear Volume (18)	0.04	37	_	_	_	_	_	37
Nuclear Fuel Cost (19)	0.02	21	_	_	_	_	_	21
Capacity Pricing (20)	0.19	186	_	_	_	_	_	186
Zero Emission Credit Revenue (21)	0.35	343	_	_	_	_	_	343
Market and Portfolio Conditions (22)	(0.61)	(592)	_	_	_	_	_	(592)
Operating and Maintenance Expense:	()	( )						( )
Labor, Contracting and Materials (23)	0.14	191	(14)	(7)	(13)	(20)	_	137
Planned Nuclear Refueling Outages (24)	0.01	13		_	_	_	_	13
Pension and Non-Pension Postretirement Benefits	0.03	16	_	5	1	8	(2)	28
Other Operating and Maintenance (25)	0.09	78	79	(67)	(36)	1	32	87
Depreciation and Amortization Expense (26)	(0.17)	(29)	(64)	(11)	(7)	(47)	(4)	(162)
Interest Expense, Net	(0.17)	19	1	(1)	_	(12)	(4)	3
Tax Cuts and Jobs Act Saving (27)	0.66	177	205	61	99	129	(29)	642
Income Taxes (28)	0.05	(9)	(14)	29	3	21	12	42
Noncontrolling Interests (29)	(0.19)	(183)	_					(183)
Other (30)	0.06	86	(1)	(6)	(8)	(10)	(3)	58
Share Differential (31)	(0.06)			_	_	_	_	_
2018 Adjusted (non-GAAP) Operating Earnings (Loss)	3.12	1,343	664	463	316	415	(175)	3,026
2018 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustments:		,					( - /	- ,
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$84, \$5 and \$89, respectively)	(0.26)	(241)	_	_	_	_	(11)	(252)
Unrealized Losses Related to NDT Funds (net of taxes of \$289) (1)	(0.35)	(337)	<u></u>		_	_		(337)
Merger and Integration Costs (net of taxes of \$20) (1)	(0.55)	(3)	<u></u>	_	_	_	_	(3)
Merger Commitments (net of taxes of \$1, \$1 and \$0, respectively)		(5)				(4)	4	(5)
Long-Lived Asset Impairments (net of taxes of \$13) (5)	(0.04)	(35)	<u></u>	_	_	( <del>1</del> )	_	(35)
Plant Retirements and Divestitures (net of taxes of \$178, \$3 and \$181,	(0.53)	(514)			_	_	2	(512)
respectively) (6)  Cost Management Program (net of taxes of \$12, \$1, \$1, \$2, \$0 and \$16,	(0.05)	(37)		(3)	(3)	(4)	(1)	(48)
respectively) (7)  Annual Asset Retirement Obligation Update (net of taxes of \$1, \$6 and \$7,	(0.03)	(4)		(3)	(5)		(1)	
respectively) (15)  Change in Environmental Liabilities (net of taxes of \$0)	(0.02)	(4)			_	(16)		(20)
Gain on Contract Settlement (net of taxes of \$19, \$1 and \$20, respectively) (16)	0.06	56	_	_	_	_	(1)	55
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (12)	0.02	28	_	_		7	(13)	22
Noncontrolling Interests (net of taxes of \$24) (14)	0.12	113	_		_	_		113
2018 GAAP Net Income (Loss)	\$ 2.07	\$ 370	\$ 664	\$ 460	\$ 313	\$ 398	\$ (195)	\$ 2,010
	Ψ 2.07	3 370	<u>φ 007</u>	<b>9 100</b>	<b>\$515</b>	9070	ψ (1/J)	⊕ #4U1U

#### Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT funds, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT funds were 46.2 percent and 47.4 percent for the twelve months ended December 31, 2018 and 2017, respectively.

- (a) PHI consolidated results includes Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) For ComEd, BGE, Pepco and DPL Maryland, customer rates are adjusted to eliminate the impacts of weather and customer usage on distribution volumes.
- (e) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, PECO, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (2) Represents the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (3) Reflects certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs. In 2018, reflects costs related to the PHI acquisition.
- (4) In 2017, primarily reflects a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (5) In 2017, primarily reflects charges to earnings related to the impairment of the ExGen Texas Power, LLC (EGTP) assets held for sale and PHI District of Columbia sponsorship intangible asset. In 2018, primarily reflects the impairment of certain wind projects at Generation.
- (6) In 2017, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO) and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (7) Primarily represents severance and reorganization costs related to a cost management program.
- (8) Represents the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (9) Represents the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (10) Represents the gain recorded upon deconsolidation of EGTP's net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (11) Represents adjustments to income tax, penalties and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (12) In 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of the TCJA and changes in forecasted apportionment.
- (13) Reflects benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (14) Represents elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (15) For Pepco, reflects an increase related to asbestos identified at its Buzzard Point property.
- (16) Represents the gain on the settlement of a long-term gas supply agreement at Generation.
- (17) For all utilities, primarily reflects lower revenues resulting from the anticipated pass back of TCJA tax savings through customer rates, partially offset by higher mutual assistance revenues. Additionally, for ComEd, reflects decreased revenues resulting from the change, effective June 1, 2018, to defer and recover over time energy efficiency costs pursuant to the Illinois Future Energy Jobs Act (FEJA), partially offset by increased electric distribution and energy efficiency revenues due to higher rate base. For PECO, BGE and PHI, reflects increased revenue as a result of rate increases.
- (18) Primarily reflects the acquisition of the FitzPatrick nuclear facility and decreased nuclear outage days, partially offset by the permanent cease of generation operations at Oyster Creek.
- (19) Primarily reflects a decrease in fuel prices, partially offset by increased nuclear output as a result of the FitzPatrick acquisition.
- (20) Primarily reflects increased capacity prices in the Mid-Atlantic, Midwest and New England regions.
- (21) Reflects the impact of the New York Clean Energy and Illinois Zero Emission Standards, including the impact of zero emission credits generated in Illinois from June 1, 2017 through December 31, 2017.
- (22) Primarily reflects lower realized energy prices, the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017, lower energy efficiency revenues and decreased revenues related to the sale of Generation's electrical contracting business, partially offset by the addition of two combined-cycle gas turbines in Texas and the impacts of Generation's natural gas portfolio.
- (23) For Generation, primarily reflects decreased spending related to energy efficiency projects, decreased costs related to the sale of Generation's electrical contracting business, the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017 and the permanent cease of generation operations at Oyster Creek. For ComEd, primarily reflects increased variable compensation costs. Additionally, for all utilities, reflects increased mutual assistance expenses.
- (24) Primarily reflects a decrease in the number of nuclear outage days in 2018, excluding Salem.
- (25) For Generation, primarily reflects the impact of a supplemental NEIL insurance distribution and the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017. For ComEd, primarily reflects the change, effective June 1, 2017, to defer and recover over time energy efficiency costs pursuant to FEJA and decreased storm costs. For PECO and BGE, primarily reflects increased storm costs related to the March 2018 winter storms. Additionally, for all utilities, reflects increased mutual assistance expenses.

- (26) Reflects ongoing capital expenditures across all operating companies. For ComEd, also reflects the amortization of deferred energy efficiency costs pursuant to FEJA, which is offset in Other Energy and Delivery. For BGE, also reflects certain regulatory assets that became fully amortized as of December 31, 2017. For PHI, also reflects increased amortization of Pepco's DC PLUG regulatory asset, which is offset in Other Energy and Delivery.
- (27) Reflects the benefit of lower federal income tax rates and the settlement of a portion of the deferred income tax regulatory liabilities established upon enactment of TCJA, which is predominantly offset at the utilities in Other Energy Delivery as these tax benefits are anticipated to be passed back through customer rates.
- (28) For Generation, primarily reflects a reduction in renewable tax credits, partially offset by one-time tax adjustments. For ComEd, reflects increased income tax expense due to an increase in the Illinois income tax rate in July of 2017. For PECO, primarily reflects an increase in the repairs tax deduction. For ComEd, BGE and PHI, also reflects the absence of the 2017 impairments of certain transmission-related income tax regulatory assets.
- (29) Reflects elimination from Generation's results of activity attributable to noncontrolling interests, primarily for CENG and the Renewables Joint Venture.
- (30) For Generation, primarily reflects higher realized NDT fund gains.
- (31) Reflects the impact on earnings per share due to the increase in Exelon's average diluted common shares outstanding as a result of the June 2017 common stock issuance.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited)
(in millions)

#### Generation

		onths Ended er 31, 2018			onths Ended r 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
Operating revenues	\$ 5,069	\$ 166	(c)	\$ 4,657	\$ 93	(c),(e)
Operating expenses						
Purchased power and fuel	3,140	21	(c),(i),(r)	2,403	61	(c),(e),(i)
Operating and maintenance	1,337	(33)	(h),(i),(j)	1,421	(38)	(f),(h),(i),(j),(n)
Depreciation and amortization	415	(112)		412	(109)	* /
Taxes other than income	142	(1)	(j)	130	2	(n)
Total operating expenses	5,034			4,366		
Gain on deconsolidation of business		_		213	(213)	(m)
Operating income	35			504		
Other income and (deductions)						
Interest expense, net	(128)	11	(c)	(98)	_	(1)
Other, net	(342)	425	(c),(d)	299	(244)	(d),(o)
Total other income and (deductions)	(470)			201		
(Loss) income before income taxes	(435)		( ) ( D ( D ( D ( D ( ) )	705		( ) ( D ( ) ( O ( D ) ( ) ( )
Income taxes	(217)	251	(c),(d),(h),(i),(j),(o), (r)	(1,592)	1,724	(c),(d),(e),(f),(h),(i), (j),(m),(n),(o)
<b>Equity in losses of unconsolidated affiliates</b>	(7)	_	(-)	(7)	_	U);(111);(11);(U)
Net (loss) income	(225)			2,290		
Net (loss) income attributable to	(47)	77	(p)	66	(40)	(n)
noncontrolling interests  Net (loss) income attributable to		,,	Ψ)		(10)	(4)
membership interest	\$ (178)			\$ 2,224		
		onths Ended er 31, 2018			onths Ended r 31, 2017 (b)	
		Non-GAAP			Non-GAAP	
	GAAP (a)	Adjustments		GAAP (a)	Adjustments	
Operating revenues	<b>GAAP (a)</b> \$ 20,437	\$ 263	(c)	GAAP (a) \$ 18,500	\$ 170	(c),(e)
Operating expenses		\$ 263		\$ 18,500		
•		\$ 263	(c) (c),(i),(r)			
Operating expenses	\$ 20,437	\$ 263		\$ 18,500	\$ 170	(c),(e),(i)
Operating expenses Purchased power and fuel	\$ 20,437 11,693	\$ 263	(c),(i),(r) (f),(h),(i),(j)	\$ 18,500 9,690	\$ 170 (72)	(c),(e),(i) (f),(h),(i),(j),(k),(n)
Operating expenses Purchased power and fuel Operating and maintenance	\$ 20,437 11,693 5,464	\$ 263 (38) (235)	(c),(i),(r) (f),(h),(i),(j)	\$ 18,500 9,690 6,299	\$ 170 (72) (669)	(c),(e),(i) (f),(h),(i),(j),(k),(n)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization	\$ 20,437 11,693 5,464 1,797	\$ 263 (38) (235) (553)	(c),(i),(r) (f),(h),(i),(j) (i)	\$ 18,500 9,690 6,299 1,457	\$ 170 (72) (669) (252)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income	\$ 20,437 11,693 5,464 1,797 556	\$ 263 (38) (235) (553)	(c),(i),(r) (f),(h),(i),(j) (i)	\$ 18,500 9,690 6,299 1,457 555	\$ 170 (72) (669) (252)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses	\$ 20,437 11,693 5,464 1,797 556 19,510	\$ 263 (38) (235) (553) (1)	(c),(i),(r) (f),(h),(i),(j) (i) (j)	\$ 18,500 9,690 6,299 1,457 555 18,001	\$ 170 (72) (669) (252) 2	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses	\$ 20,437 11,693 5,464 1,797 556 19,510	\$ 263 (38) (235) (553) (1)	(c),(i),(r) (f),(h),(i),(j) (i) (j)	\$ 18,500 9,690 6,299 1,457 555 18,001 2	\$ 170 (72) (669) (252) 2	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income	\$ 20,437 11,693 5,464 1,797 556 19,510	\$ 263 (38) (235) (553) (1)	(c),(i),(r) (f),(h),(i),(j) (i) (j)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233	\$ 170 (72) (669) (252) 2 1 (233)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions)	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975	\$ 263 (38) (235) (553) (1)	(c),(i),(r) (f),(h),(i),(j) (i) (j)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947	\$ 170 (72) (669) (252) 2 1 (233)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432)	\$ 263 (38) (235) (553) (1) (48) —	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440)	\$ 170 (72) (669) (252) 2 1 (233) (213)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178)	\$ 263 (38) (235) (553) (1) (48) —	(c),(i),(r) (f),(h),(i),(j) (i) (j)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948	\$ 170 (72) (669) (252) 2 1 (233) (213)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178) (610)	\$ 263 (38) (235) (553) (1) (48) —	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948 508	\$ 170 (72) (669) (252) 2 1 (233) (213)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178)	\$ 263 (38) (235) (553) (1) (48) —	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948	\$ 170 (72) (669) (252) 2 1 (233) (213)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n)  (i) (l) (m)  (h),(q) (d),(o)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions) Income before income taxes	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178) (610) 365	\$ 263 (38) (235) (553) (1) (48) — 7 625	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i) (e) (c),(d)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948 508 1,455	\$ 170 (72) (669) (252) 2 1 (233) (213) 17 (636)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m) (h),(q) (d),(o) (c),(d),(e),(f),(g),(h), (i),(j),(k),(m),(n),(o),
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions) Income before income taxes	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178) (610) 365	\$ 263 (38) (235) (553) (1) (48) —	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i) (e) (c) (c),(d)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948 508 1,455	\$ 170 (72) (669) (252) 2 1 (233) (213)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m) (h),(q) (d),(o)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions) Income before income taxes  Income taxes Equity in losses of unconsolidated affiliates	\$ 20,437 11,693 5,464 1,797 556 19,510 48 ——————————————————————————————————	\$ 263 (38) (235) (553) (1) (48) — 7 625	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i) (e) (c),(d)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948 508 1,455 (1,376) (33)	\$ 170 (72) (669) (252) 2 1 (233) (213) 17 (636)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m) (h),(q) (d),(o) (c),(d),(e),(f),(g),(h), (i),(j),(k),(m),(n),(o),
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions) Income before income taxes  Income taxes Equity in losses of unconsolidated affiliates Net income	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178) (610) 365	\$ 263 (38) (235) (553) (1) (48) — 7 625	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i) (e) (c),(d)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948 508 1,455	\$ 170 (72) (669) (252) 2 1 (233) (213) 17 (636)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m) (h),(q) (d),(o) (c),(d),(e),(f),(g),(h), (i),(j),(k),(m),(n),(o),
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions) Income before income taxes  Income taxes Equity in losses of unconsolidated affiliates	\$ 20,437 11,693 5,464 1,797 556 19,510 48 ——————————————————————————————————	\$ 263 (38) (235) (553) (1) (48) — 7 625	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i) (e) (c),(d)	\$ 18,500 9,690 6,299 1,457 555 18,001 2 233 213 947 (440) 948 508 1,455 (1,376) (33)	\$ 170 (72) (669) (252) 2 1 (233) (213) 17 (636)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m) (h),(q) (d),(o) (c),(d),(e),(f),(g),(h), (i),(j),(k),(m),(n),(o), (q)
Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets and businesses Bargain purchase gain Gain on deconsolidation of business Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions) Income before income taxes  Income taxes Equity in losses of unconsolidated affiliates Net income Net income attributable to noncontrolling	\$ 20,437 11,693 5,464 1,797 556 19,510 48 — 975 (432) (178) (610) 365 (108) (30) 443	\$ 263 (38) (235) (553) (1) (48) — 7 625	(c),(i),(r) (f),(h),(i),(j) (i) (j) (i) (e) (c),(d) (c),(d) (e),(d),(f),(h),(i),(j), (m),(o),(r)	\$ 18,500  9,690 6,299 1,457 555 18,001 2 233 213 947  (440) 948 508 1,455  (1,376) (33) 2,798	\$ 170 (72) (669) (252) 2 1 (233) (213) 17 (636)	(c),(e),(i) (f),(h),(i),(j),(k),(n) (e),(i) (n) (i) (l) (m) (h),(q) (d),(o) (c),(d),(e),(f),(g),(h), (i),(j),(k),(m),(n),(o), (q)

<sup>(</sup>a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude the impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units.

  The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs and in 2018, costs related to the PHI acquisition.
- (g) Adjustment to exclude costs incurred as part of the settlement orders approving the PHI acquisition,
- (h) Adjustment to exclude charges to earnings related to the impairment of the EGTP assets held for sale and PHI District of Columbia sponsorship intangible asset. In 2018, primarily the impairment of certain wind projects at Generation.
- (i) Adjustment to exclude in 2017, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek ARO and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (j) Adjustment to exclude severance and reorganization costs related to a cost management program.
- (k) Adjustment to exclude a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (1) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (m) Adjustment to exclude the gain recorded upon deconsolidation of EGTP's net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (n) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (o) Adjustments to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (p) Adjustment to exclude the elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (q) Adjustment to exclude the benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (r) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited) (in millions)

#### ComEd

		onths Ended per 31, 2018	Comed		onths Ended er 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
Operating revenues	\$ 1,373	\$		\$ 1,30	9 \$ —	
Operating expenses						
Purchased power and fuel	454	_		39	9 —	
Operating and maintenance	360	_		33:	2 —	
Depreciation and amortization	244	_		22	0 —	
Taxes other than income	73	_		7:	3 —	
Total operating expenses	1,131			1,02	4	
Gain on sales of assets	_	_			1 —	
Operating income	242	!		28	6	
Other income and (deductions)						
Interest expense, net	(87	<u> </u>		(8)	7) —	
Other, net	13	_		1	0 —	
Total other income and (deductions)	(74	·)		(7	7)	
Income before income taxes	168			20	9	
Income taxes	27	_		8	9 (3)	(c)
Net income	\$ 141	_		\$ 12	0	
		onths Ended per 31, 2018 Non-GAAP			fonths Ended er 31, 2017 (b) Non-GAAP	
	GAAP (a)	Adjustments		GAAP (a)	Adjustments	
Operating revenues	\$ 5,882	* * —		\$ 5,53	6 \$ —	
Operating expenses						
Purchased power and fuel	2,155	_		1,64	1 —	
Operating and maintenance	1,335	<u> </u>		1,42	7 (2)	(e)
Depreciation and amortization	940	_		85	0 —	
Taxes other than income	311	_		29	<u>6</u> —	
Total operating expenses	4,741			4,21	4	
Gain on sales of assets	5	<u> </u>			<u> </u>	
Operating income	1,146			1,32	3	
Other income and (deductions)						
Interest expense, net	(347	<u> </u>		(36	1) 14	(d)
Other, net	33	_		2:		
Total other income and (deductions)	(314	<u>-)</u>		(33)	9)	
Income before income taxes	832			98	4	
Income taxes	168	_		41	7 (9)	(c),(d),(e)
Not in some	¢ 66A			¢ 56	7	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

664

Net income

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

567

- (c) Adjustment to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA and a change in the Illinois statutory tax rate.
- (d) Adjustments to exclude income tax and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited) (in millions)

#### PECO

			PECO			
		onths Ended per 31, 2018			nths Ended er 31, 2017	
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
Operating revenues	\$ 765	\$ —		\$ 729	<u> </u>	
Operating expenses						
Purchased power and fuel	273	_		250	_	
Operating and maintenance	212	(1)	(d)	211	(1)	(d),(e)
Depreciation and amortization	77	_		73	_	
Taxes other than income	38	_		38	_	
Total operating expenses	600			572		
Operating income	165			157		
Other income and (deductions)						
Interest expense, net	(33)	_		(33)	_	
Other, net	3	_		3	_	
Total other income and (deductions)	(30)			(30)		
Income before income taxes	135			127		
Income taxes	11	_		20	13	(c),(d),(e)
Net income	\$ 124			\$ 107		
		onths Ended			onths Ended	
	Decemb	per 31, 2018		Decembe	er 31, 2017	
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
Operating revenues	\$ 3,038	\$ —		\$ 2,870	\$ <u> </u>	
Operating expenses						
Purchased power and fuel	1,090	_		969	_	

	Т		onths End er 31, 201			T		onths Ended er 31, 2017	i	
	GA	AP (a)	Non-G. Adjustn			GA	AP (a)	Non-GAA Adjustme		
Operating revenues	\$	3,038	\$			\$	2,870	\$	_	
Operating expenses										
Purchased power and fuel		1,090		_			969		_	
Operating and maintenance		898		(4)	(b),(d)		806		(9)	(b),(d),(e)
Depreciation and amortization		301		_			286		_	
Taxes other than income		163		_			154		_	
Total operating expenses		2,452					2,215			
Gain on sales of assets		1		_			_		_	
Operating income		587					655			
Other income and (deductions)										
Interest expense, net		(129)		_			(126)		_	
Other, net		8		_			9		_	
Total other income and (deductions)		(121)					(117)			
Income before income taxes		466					538			
Income taxes		6		1	(b),(d)		104		16	(b),(c),(d),(e)
Net income	\$	460				\$	434			

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.
- (c) Adjustment to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA.
- (d) Adjustment to exclude reorganization costs related to a cost management program.
- (e) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited) (in millions)

#### **BGE**

		Three Months Ended December 31, 2018						onths Ended : 31, 2017 (b)		
	GAA	P (a)	Non-GAA Adjustmen			GAA	AP (a)	Non-GA Adjustmo		
Operating revenues	\$	799	\$	_		\$	813	\$	_	
Operating expenses										
Purchased power and fuel		300		_			280		_	
Operating and maintenance		199		(1)	(e)		184		(2)	(c),(e),(f)
Depreciation and amortization		125		_			125		_	
Taxes other than income		66		_			61		_	
Total operating expenses		690					650			
Operating income		109					163			
Other income and (deductions)										
Interest expense, net		(28)		_			(25)		_	
Other, net		5		_			4		_	
Total other income and (deductions)		(23)					(21)			
Income before income taxes		86					142			
Income taxes		15		_			66		(4)	(c),(d),(e) (f)
Net income	\$	71				\$	76			

	Т	Twelve Months Ended December 31, 2018					welve Mo ecember		
	GA	GAAP (a) Non-GAAP Adjustments			GA	AP (a)	Non-GAAP Adjustments		
Operating revenues	\$	3,169	\$ -	=		\$	3,176	<u> </u>	
Operating expenses									
Purchased power and fuel		1,182	-	_			1,133	_	
Operating and maintenance		777		(4)	(c),(e)		716	(10)	(c),(e),(f)
Depreciation and amortization		483	-	_			473	_	
Taxes other than income		254	-	_			240	_	
Total operating expenses		2,696					2,562		
Gain on sales of assets		1	-	_			_	_	
Operating income		474					614		
Other income and (deductions)		_							
Interest expense, net		(106)	-	_			(105)	_	
Other, net		19	-	_			16	_	
Total other income and (deductions)		(87)					(89)		
Income before income taxes		387					525		
Income taxes		74		1	(c),(e)		218	(1)	(c),(d),(e), (f)
Net income	\$	313				\$	307		

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.
- (d) Adjustment to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA.
- (e) Adjustment to exclude reorganization costs related to a cost management program.
- (f) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.

## GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited) (in millions)

#### PHI

	Three Months Ended December 31, 2018 Non-GAAP					nths Ended 31, 2017 (b)			
	GAAP (a	)	Non-GAAP Adjustments		GA	AP (a)	Non-GAA Adjustmer		
Operating revenues	\$ 1,1	17	<u> </u>		\$	1,121	\$	_	
Operating expenses									
Purchased power and fuel	4	22	_			398		_	
Operating and maintenance	2	74	(8)	(d),(e)		292	(	(12)	(f),(h),(i)
Depreciation and amortization	1	84	_			164		_	
Taxes other than income	1	12	_			108		_	
Total operating expenses	9	92				962			
Gain on sales of assets		1	_			_		_	
Operating income	1	26				159			
Other income and (deductions)									
Interest expense, net	(	67)	_			(62)		_	
Other, net		10	_			15		_	
Total other income and (deductions)		57)				(47)			
Income before income taxes		69				112			
		7	2	(d),(e)		108	(	(33)	(f),(h),(i)
Income taxes				( )/( )					
Income taxes Net income	\$	62	2		\$	4			
	Twelve	62 Mo	nths Ended r 31, 2018		т	welve Mo	nths Ended 31, 2017 (b)		
	Twelve	Mo	nths Ended		T	welve Mo			
	Twelve Dece	Mo mbe	nths Ended r 31, 2018 Non-GAAP		T	welve Mo December	31, 2017 (b) Non-GAA		
Net income	Twelve Dece GAAP (a	Mo mbe	nths Ended r 31, 2018 Non-GAAP Adjustments		T I GA	welve Mon December :	Non-GAA Adjustmer		
Net income Operating revenues	Twelve Dece GAAP (a	Mombe	nths Ended r 31, 2018 Non-GAAP Adjustments		T I GA	welve Mon December :	Non-GAA Adjustmer		
Net income  Operating revenues Operating expenses	Twelve Dece  GAAP (a	Mombe ) 05	nths Ended r 31, 2018 Non-GAAP Adjustments		T I GA	Welve Mod December 3 AP (a) 4,679	31, 2017 (b) Non-GAA Adjustmer		(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel	Twelve Dece  GAAP (a \$ 4,8  1,8	Mombe ) 05	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	AP (a) 4,679	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance	Twelve Dece  GAAP (a \$ 4,8  1,8  1,1	Mombe ) 05 31	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	AP (a) 4,679 1,716 1,068	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization	Twelve Dece  GAAP (a \$ 4,8  1,8  1,1	Mombe ) 05 31 30 40 55	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	AP (a)  1,716 1,068 675	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income	Twelve Dece  GAAP (a  \$ 4,8  1,8  1,1	Mombe ) 05 31 30 40 55	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	Nelve Modecember 3  AP (a)  1,716 1,068 675 452	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses	Twelve Dece  GAAP (a  \$ 4,8  1,8  1,1  7  4  4,1	Mombe ) 05 31 30 40 55 56	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets	Twelve Dece  GAAP (a  \$ 4,8  1,8  1,1  7  4  4,1	Mombe ) 05 31 30 40 55 1	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets Operating income	Twelve Dece  GAAP (a  \$ 4,8  1,8  1,1  7  44  4,1	Mombe ) 05 31 30 40 55 1	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets Operating income Other income and (deductions)	Twelve Dece  GAAP (a  \$ 4,8  1,8  1,1  7  44  4,1	Mombe ) 05 31 30 40 55 1 50	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911 1 769	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets Operating income Other income and (deductions) Interest expense, net	Twelve Dece  GAAP (a \$ 4,8  1,8  1,1  7  4  4,1	Mombe ) 005 31 30 40 55 1 50 61)	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911 1 769	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets Operating income Other income and (deductions) Interest expense, net Other, net	Twelve Dece  GAAP (a \$ 4,8  1,8  1,1  7  4  4,1  6  (2	Moombe ) 05 31 30 440 55 56 1 50 61) 43	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911 1 769	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i)
Operating revenues Operating expenses Purchased power and fuel Operating and maintenance Depreciation and amortization Taxes other than income Total operating expenses Gain on sales of assets Operating income Other income and (deductions) Interest expense, net Other, net Total other income and (deductions)	Twelve Dece  GAAP (a \$ 4,8  1,8  1,1  7  4  4,1  6  (2	Moombe ) 05 31 30 40 55 61) 43 18)	nths Ended r 31, 2018  Non-GAAP Adjustments \$		T I GA	1,716 1,068 675 452 3,911 1 769 (245) 54 (191)	31, 2017 (b) Non-GAA Adjustmer	nts —	(e),(f),(g),(h),(i) (e),(f),(g),(h),(i)

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

362

(c) Adjustment to exclude an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.

398

(d) Adjustment to exclude reorganization costs related to a cost management program.

Net income

- (e) Adjustment to exclude a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2016 PHI acquisitions.
- (f) Adjustment to exclude the impairment of the District of Columbia sponsorship intangible asset.

- (g) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition, partially offset in 2017 by the anticipated recovery of previously incurred PHI acquisition costs.
- (h) Adjustment to exclude in 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA. In 2018, the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (i) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.

# GAAP Consolidated Statements of Operations and Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments

(unaudited) (in millions)

# Other (a)

			ths Ended 31, 2018				ths Ended 31, 2017 (c)	
	GAA	AP (b)	Non-GAAP Adjustments	•	GA	AP (b)	Non-GAAP Adjustments	
Operating revenues	\$	(309)	\$ —		\$	(245)	<u> </u>	
Operating expenses								
Purchased power and fuel		(293)	_			(222)	_	
Operating and maintenance		(80)	5	(f),(h)		(72)	_	
Depreciation and amortization		23	_			21	_	
Taxes other than income		10	_			8	_	
Total operating expenses		(340)				(265)		
Loss on sales of assets		_	_			(1)	_	
Operating income		31				19		
Other income and (deductions)								
Interest expense, net		(73)	4	(d)		(60)	_	
Other, net		(12)	_			(27)	_	
Total other income and (deductions)		(85)				(87)		
Loss before income taxes		(54)				(68)		
Income taxes		15	(1)	(d),(f),(g),(i), (k)		583	(587)	(d),(e),(k),(l)
Equity in earnings of unconsolidated affiliates		1	_			1	_	
Net loss		(68)				(650)		
Net income attributable to noncontrolling interests		_	_			1	_	
Net loss attributable to common shareholders	\$	(68)			\$	(651)		

		nths Ended or 31, 2018			onths Ended 31, 2017 (c)	
	GAAP (b)	Non-GAAP Adjustments		GAAP (b)	Non-GAAP Adjustments	
Operating revenues	\$ (1,346)	s —		\$ (1,196)	s —	
Operating expenses						
Purchased power and fuel	(1,281)	_		(1,114)	_	
Operating and maintenance	(267)	4	(f),(h)	(291)	(9)	(e),(f)
Depreciation and amortization	92	_		87	_	
Taxes other than income	44	_		34	_	
Total operating expenses	(1,412)			(1,284)		
Loss on sales of assets	_	_		(1)	_	
Operating income	66			87	'	
Other income and (deductions)						
Interest expense, net	(279)	18	(d)	(283)	27	(j)
Other, net	(37)	_		(102)	(2)	(j)
Total other income and (deductions)	(316)			(385)		
Loss before income taxes	(250)			(298)		
Income taxes	(55)	(6)	(d),(f),(g),(i), (k)	294	(382)	(d),(e),(f),(j), (k),(l)
Equity in earnings of unconsolidated affiliates	1	_		_		
Net loss	(194)			(592)		
Net income attributable to noncontrolling interests	1	_		2	_	
Net loss attributable to common shareholders	\$ (195)			\$ (594)		

- (a) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities
- (b) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.
- (f) Adjustment to exclude in 2017, primarily reflects a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (g) Adjustment to exclude in 2017, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek ARO and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (h) Adjustment to exclude primarily represents severance and reorganization costs related to a cost management program.
- (i) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement at Generation.
- (j) Adjustment to exclude adjustments to income tax, penalties and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (k) Adjustment to exclude in 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (l) Adjustment to exclude costs related to impairments at corporate.

#### **EXELON CORPORATION Exelon Generation Statistics**

**Three Months Ended** September 30, 2018 December 31, December 31, March 31, 2018 2018 June 30, 2018 2017 Supply (in GWhs) **Nuclear Generation** Mid-Atlantic(a) 15,175 16,197 16,498 16,229 16,196 Midwest 23,752 23,834 23,100 23,597 23,922 New York (a)(e) 6,882 6,518 6,125 7,115 7,410 Total Nuclear Generation 45,809 46,549 45,723 46,941 47,528 Fossil and Renewables Mid-Atlantic 900 1,010 853 907 459 Midwest 353 244 321 455 430 New England 542 1,339 816 2,035 1,258 New York 1 1 1 **ERCOT** 2,791 3,137 2,303 2,949 2,684 Other Power Regions(b) 2,021 2,289 2,221 1,993 1,213 8,333 Total Fossil and Renewables 6,717 7,863 6,569 6,045 Purchased Power Mid-Atlantic 1,678 3,504 557 766 961 Midwest 263 174 223 336 355 New England 7,426 7,217 5,953 5,436 4,596 New York 1,622 1.046 1.811 1.373 **ERCOT** 2.320 Other Power Regions(b) 4,842 5,488 4,502 4,134 4,173 Total Purchased Power 15,255 18,194 13,555 12,045 11,707 Total Supply/Sales by Region Mid-Atlantic(c) 17,863 20,554 17,962 17,895 17,616 Midwest(c) 24,368 24,252 23,644 24,388 24,707 New England 7,968 8,556 6,769 7,471 5,854 New York 6,882 6,519 6,126 7,116 7,411 **ERCOT** 3,837 4,948 4,623 4,322 4,306 Other Power Regions(b) 6,863 7,777 6,723 6,127 5,386 Total Supply/Sales by Region 67,781 72,606 65,847 67,319 65,280 Three Months Ended December 31, September 30, December 31, June 30, 2018 March 31, 2018 2018 2018 2017 Outage Days(d) Refueling(e) 76 36 94 68 60 Non-refueling(e) 18 2 18 12 6 94

48

96

74

78

**Total Outage Days** 

Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).

Other Power Regions includes, South, West and Canada. (b)

Includes affiliate sales to PECO, BGE, Pepco, DPL and ACE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region. (c)

<sup>(</sup>d) Outage days exclude Salem.

Includes the ownership of the FitzPatrick nuclear facility from March 31, 2017. (e)

## **Exelon Generation Statistics**

	December 31, 2018	December 31, 2017
pply (in GWhs)		
Nuclear Generation		
Mid-Atlantic <sup>(a)</sup>	64,099	64,46
Midwest	94,283	93,34
New York <sup>(a)(c)</sup>	26,640	25,03
Total Nuclear Generation	185,022	182,84
Fossil and Renewables		
Mid-Atlantic	3,670	2,78
Midwest	1,373	1,48
New England	4,731	7,1
New York	3	
ERCOT	11,180	12,0
Other Power Regions	8,525	6,80
Total Fossil and Renewables	29,482	30,39
Purchased Power		
Mid-Atlantic	6,506	9,80
Midwest	996	1,3′
New England	26,033	18,5
New York	_	
ERCOT	6,550	7,34
Other Power Regions	18,965	14,53
Total Purchased Power	59,050	51,59
Total Supply/Sales by Region		
Mid-Atlantic <sup>(b)</sup>	74,275	77,05
Midwest <sup>(b)</sup>	96,652	96,19
New England	30,764	25,69
New York	26,643	25,00
ERCOT	17,730	19,4
Other Power Regions	27,490	21,3
tal Supply/Sales by Region	273,554	264,83

<sup>(</sup>a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).

Includes affiliate sales to PECO, BGE, Pepco, DPL and ACE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region.

Includes the ownership of the FitzPatrick nuclear facility from March 31, 2017.

#### ComEd Statistics

## Three Months Ended December 31, 2018 and 2017

	Re	veni	ue (in millio	ns)
	2018		2017	% Change
Rate-Regulated Electric Deliveries and Sales <sup>(a)</sup>				
Residential	\$ 664	\$	644	3.1 %
Small commercial & industrial	355		328	8.2 %
Large commercial & industrial	126		109	15.6 %
Public authorities & electric railroads	11		11	— %
Other <sup>(b)</sup>	212		215	(1.4)%
Total rate-regulated electric revenues <sup>(c)</sup>	1,368		1,307	4.7 %
Other Rate-Regulated Revenue <sup>(d)</sup>	5		2	150.0 %
Total Electric Revenues	\$ 1,373	\$	1,309	4.9 %
Purchased Power	\$ 454	\$	399	13.8 %

	Re	venu	ue (in millio	ns)
	2018		2017	% Change
Rate-Regulated Electric Deliveries and Sales <sup>(a)</sup>				
Residential	\$ 2,942	\$	2,715	8.4 %
Small commercial & industrial	1,487		1,363	9.1 %
Large commercial & industrial	538		455	18.2 %
Public authorities & electric railroads	47		44	6.8 %
Other <sup>(b)</sup>	867		886	(2.1)%
Total rate-regulated electric revenues <sup>(c)</sup>	5,881		5,463	7.7 %
Other Rate-Regulated Revenue <sup>(d)</sup>	1		73	(98.6)%
Total Electric Revenues	\$ 5,882	\$	5,536	6.3 %
Purchased Power	\$ 2,155	\$	1,641	31.3 %

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ComEd and customers purchasing electricity from a competitive electric generation supplier, as all customers are assessed delivery charges. For customers purchasing electricity from ComEd, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$4 million and \$3 million for the three months ended December 31, 2018 and 2017, respectively, and \$27 million and \$15 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.

# EXELON CORPORATION PECO Statistics

	Elect	ric and Natu	ıral Gas Delive	ries	Rev	venue (in milli	ons)
-	2018	2017	% Change	Weather- Normal % Change	2018	2017	% Change
Electric (in GWhs)							
Rate-Regulated Deliveries and Sales (a)							
Residential	3,264	3,084	5.8 %	6.1 %	\$ 367	\$ 358	2.5 %
Small commercial & industrial	1,904	1,921	(0.9)%	(0.5)%	98	98	— %
Large commercial & industrial	3,624	3,833	(5.5)%	(5.7)%	49	55	(10.9)%
Public authorities & electric railroads	193	190	1.6 %	1.4 %	7	7	— %
Other <sup>(b)</sup>	_	_	n/a	n/a	62	53	17.0 %
Total rate-regulated electric revenues <sup>(e)</sup>	8,985	9,028	(0.5)%	(0.5)%	583	571	2.1 %
Other Rate-Regulated Revenue <sup>(d)</sup>					(5)	2	(350.0)%
Total Electric Revenue					578	573	0.9 %
Natural Gas (in mmcfs)							
Rate-Regulated Gas Deliveries and Sales <sup>(e)</sup>							
Residential	14,888	13,053	14.1 %	5.2 %	136	106	28.3 %
Small commercial & industrial	6,205	6,571	(5.6)%	(3.9)%	41	41	— %
Large commercial & industrial	7	8	(12.5)%	(13.1)%	_	1	(100.0)%
Transportation	7,353	7,260	1.3 %	(1.6)%	7	7	— %
Other <sup>(f)</sup>	_	_	n/a	n/a	2	1	100.0 %
Total rate-regulated natural gas revenues <sup>(g)</sup>	28,453	26,892	5.8 %	1.1 %	186	156	19.2 %
Other Rate-Regulated Revenue <sup>(d)</sup>					1		100.0 %
Total Natural Gas Revenues					187	156	19.9 %
Total Electric and Natural Gas Revenues					\$ 765	\$ 729	4.9 %
Purchased Power and Fuel					\$ 273	\$ 250	9.2 %

				% Ch	ange
Heating and Cooling Degree-Days	2018	2017	Normal	From 2017	From Normal
Heating Degree-Days	1,647	1,512	1,575	8.9 %	4.6%
Cooling Degree-Days	78	86	27	(9.3)%	188.9%

	Elec	tric and Natı	ıral Gas Delivei	ries	Rev	venue (in millio	ons)
	2018	2017	% Change	Weather- Normal % Change	2018	2017	% Change
Electric (in GWhs)							
Rate-Regulated Deliveries and Sales (a)							
Residential	14,005	13,024	7.5 %	3.5 %	\$ 1,566	\$ 1,505	4.1 %
Small commercial & industrial	8,177	7,968	2.6 %	0.2 %	404	401	0.7 %
Large commercial & industrial	15,516	15,426	0.6 %	0.4 %	223	223	— %
Public authorities & electric railroads	761	809	(5.9)%	(5.6)%	28	30	(6.7)%
Other <sup>(b)</sup>	_	_	n/a	n/a	243	204	19.1 %
Total rate-regulated electric revenues <sup>(c)</sup>	38,459	37,227	3.3 %	1.4 %	2,464	2,363	4.3 %
Other Rate-Regulated Revenue <sup>(d)</sup>					6	12	(50.0)%
Total Electric Revenues					2,470	2,375	4.0 %
Natural Gas (in mmcfs)							
Rate-Regulated Gas Deliveries and Sales <sup>(e)</sup>							
Residential	43,450	37,919	14.6 %	1.8 %	395	331	19.3 %
Small commercial & industrial	21,997	20,515	7.2 %	(0.4)%	143	131	9.2 %
Large commercial & industrial	65	23	182.6 %	175.8 %	1	1	— %
Transportation	26,595	26,382	0.8 %	(3.2)%	23	23	— %
Other <sup>(f)</sup>	_	_	n/a	n/a	6	8	(25.0)%
Total rate-regulated gas revenues <sup>(g)</sup>	92,107	84,839	8.6 %	(0.2)%	568	494	15.0 %
Other Rate-Regulated Revenue <sup>(d)</sup>						1	(100.0)%
Total Natural Gas Revenues					568	495	14.7 %
Total Electric and Natural Gas Revenues					\$ 3,038	\$ 2,870	5.9 %
Purchased Power and Fuel					\$ 1,090	\$ 969	12.5 %

				% Ch	ange
Heating and Cooling Degree-Days	2018	2017	Normal	From 2017	From Normal
Heating Degree-Days	4,539	3,949	4,487	14.9%	1.2%
Cooling Degree-Days	1,584	1,490	1,411	6.3%	12.3%

Number of Electric Customers	2018	2017	<b>Number of Natural Gas Customers</b>	2018	2017
Residential	1,480,925	1,469,916	Residential	482,255	477,213
Small Commercial & Industrial	152,797	151,552	Small Commercial & Industrial	44,170	43,887
Large Commercial & Industrial	3,118	3,112	Large Commercial & Industrial	1	5
Public Authorities & Electric Railroads	9,565	9,569	Transportation	754	771
Total	1,646,405	1,634,149	Total	527,180	521,876

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from PECO and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from PECO, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$2 million for both the three months ended December 31, 2018 and 2017, and \$7 million and \$6 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from PECO and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from PECO, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.
- (g) Includes operating revenues from affiliates totaling less than \$1 million for both the three months ended December 31, 2018 and 2017, and \$1 million for both the twelve months ended December 31, 2018 and 2017.

## **BGE Statistics**

# **Three Months Ended December 31, 2018 and 2017**

	 Revenue (in millions)				
	2018	2017	% Change		
Electric (in GWhs)					
Rate-Regulated Deliveries and Sales <sup>(a)</sup>					
Residential	\$ 328	\$ 327	0.3 %		
Small commercial & industrial	61	61	— %		
Large commercial & industrial	104	98	6.1 %		
Public authorities & electric railroads	7	8	(12.5)%		
Other <sup>(b)</sup>	81	77	5.2 %		
Total rate-regulated electric revenues <sup>(c)</sup>	 581	571	1.8 %		
Other Rate-Regulated Revenue <sup>(d)</sup>	(3)	23	(113.0)%		
Total Electric Revenues	578	594	(2.7)%		
Natural Gas (in mmcfs)					
Rate-Regulated Gas Deliveries and Sales <sup>(e)</sup>					
Residential	146	148	(1.4)%		
Small commercial & industrial	22	24	(8.3)%		
Large commercial & industrial	36	37	(2.7)%		
Other <sup>(f)</sup>	14	8	75.0 %		
Total rate-regulated gas revenues(g)	218	217	0.5 %		
Other Rate-Regulated Revenue <sup>(d)</sup>	3	2	50.0 %		
Total Natural Gas Revenues	221	219	0.9 %		
Total Electric and Natural Gas Revenues	\$ 799	\$ 813	(1.7)%		
Purchased Power and Fuel	\$ 300	\$ 280	7.1 %		

					Rev	venu	ıe (in millio	ons)
					2018		2017	% Change
Electric (in GWhs)								
Rate-Regulated Deliveries and Sales <sup>(a)</sup>								
Residential				\$	1,382	\$	1,365	1.2 %
Small commercial & industrial					257		254	1.2 %
Large commercial & industrial					429		427	0.5 %
Public authorities & electric railroads					28		31	(9.7)%
Other <sup>(b)</sup>					327		299	9.4 %
Total rate-regulated electric revenues <sup>(c)</sup>					2,423		2,376	2.0 %
Other Rate-Regulated Revenue <sup>(d)</sup>					5		113	(95.6)%
Total Electric Revenues					2,428		2,489	(2.5)%
Natural Gas (in mmcfs)								
Retail Deliveries and Sales (d)								
Residential					491		437	12.4 %
Small commercial & industrial					77		75	2.7 %
Large commercial & industrial					124		119	4.2 %
Other <sup>(f)</sup>					63		28	125.0 %
Total rate-regulated natural gas revenues (g)					755		659	14.6 %
Other Rate-Regulated Revenue <sup>(d)</sup>					(14)		28	(150.0)%
Total Natural Gas Revenues					741		687	7.9 %
Total Electric and Natural Gas Revenues				\$	3,169	\$	3,176	(0.2)%
Purchased Power and Fuel				\$	1,182	\$	1,133	4.3 %
Number of Electric Customers	2018	2017	Number of Natural Gas	Custo	mers		2018	2017
Residential	1,168,372	1,160,783	Residential				633,757	629,690
Small Commercial & Industrial	113,915	113,594	Small Commercial &	Indus	strial		38,332	38,392
Large Commercial & Industrial	12,253	12,155	Large Commercial &	Indus	strial		5,954	5,855
Public Authorities & Electric Railroads	262	272	Total				678,043	673,937
Total	1,294,802	1,286,804				_		

- (a) Reflects delivery volumes and revenue from customers purchasing electricity directly from BGE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from BGE, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$3 million and \$1 million for the three months ended December 31, 2018 and 2017, respectively, and \$8 million and \$5 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from BGE and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from BGE, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.
- (g) Includes operating revenues from affiliates totaling \$8 million and \$4 million for the three months ended December 31, 2018 and 2017, respectively, and \$21 million and \$11 million for the twelve months ended December 31, 2018 and 2017, respectively.

#### **Pepco Statistics**

## Three Months Ended December 31, 2018 and 2017

	Revenue (in millions)				
	 2018		2017	% Change	
Rate-Regulated Sales <sup>(a)</sup>					
Residential	\$ 229	\$	213	7.5 %	
Small commercial & industrial	37		32	15.6 %	
Large commercial & industrial	214		202	5.9 %	
Public authorities & electric railroads	9		8	12.5 %	
Other <sup>(b)</sup>	 46		51	(9.8)%	
Total rate-regulated electric revenues <sup>(c)</sup>	535		506	5.7 %	
Other Rate-Regulated Revenue <sup>(d)</sup>	 (4)		4	(200.0)%	
Total Electric Revenues	\$ 531	\$	510	4.1 %	
Purchased Power	\$ 156	\$	137	13.9 %	

	Revenue (in millions)				
	2018		2017	% Change	
Rate-Regulated Sales <sup>(a)</sup>					
Residential	\$ 1,021	\$	964	5.9 %	
Small commercial & industrial	140		137	2.2 %	
Large commercial & industrial	846		794	6.5 %	
Public authorities & electric railroads	32		33	(3.0)%	
Other <sup>(b)</sup>	 193		199	(3.0)%	
Total rate-regulated electric revenues <sup>(c)</sup>	2,232		2,127	4.9 %	
Other Rate-Regulated Revenue <sup>(d)</sup>	 7		31	(77.4)%	
Total Electric Revenues	\$ 2,239	\$	2,158	3.8 %	
Purchased Power	\$ 654	\$	614	6.5 %	

Number of Electric Customers	2018	2017
Residential	807,442	792,211
Small Commercial & Industrial	54,306	53,489
Large Commercial & Industrial	22,022	21,732
Public Authorities & Electric Railroads	150	144
Total	883,920	867,576

<sup>(</sup>a) Reflects revenues from customers purchasing electricity directly from Pepco and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from Pepco, revenue also reflects the cost of energy and transmission.

<sup>(</sup>b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.

<sup>(</sup>c) Includes operating revenues from affiliates totaling \$1 million and \$2 million for three months ended December 31, 2018 and 2017, respectively, and \$6 million for both twelve months ended December 31, 2018 and 2017.

<sup>(</sup>d) Includes alternative revenue programs and late payment changes.

# **DPL Statistics**

	Electric and Natural Gas Deliveries to Delaware Customers				Revenue (a) (in millions)			
	2018	2017	% Change	Weather - Normal % Change	20	018	2017	% Change
Electric (in GWhs)								
Rate-Regulated Deliveries and Sales <sup>(b)</sup>								
Residential	719	686	4.8 %	3.7 %	\$	156	\$ 158	3 (1.3)%
Small commercial & industrial	317	319	(0.6)%	(0.8)%		48	48	- %
Large commercial & industrial	906	861	5.2 %	5.3 %		26	25	4.0 %
Public authorities & electric railroads	9	6	50.0 %	46.7 %		3	3	- %
Other <sup>(c)</sup>		_	n/a	n/a		46	43	7.0 %
Total rate-regulated electric revenues <sup>(d)</sup>	1,951	1,872	4.2 %	3.8 %		279	27	0.7 %
Other Rate-Regulated Revenue <sup>(e)</sup>							(3	(100.0)%
Total Electric Revenues						279	274	1.8 %
Natural Gas (in mmcfs)								
Rate-Regulated Gas Deliveries and Sales <sup>(f)</sup>								
Residential	2,832	2,660	6.5 %	0.6 %		31	33	(6.1)%
Small commercial & industrial	1,303	1,267	2.8 %	(3.1)%		14	13	7.7 %
Large commercial & industrial	514	500	2.8 %	2.7 %		2	3	3 (33.3)%
Transportation	1,938	1,849	4.8 %	3.6 %		4	4	- %
Other <sup>(g)</sup>	_	_	n/a	n/a		1	2	2 (50.0)%
Total rate-regulated gas revenues	6,587	6,276	5.0 %	0.9 %		52	55	5 (5.5)%
Other Rate-Regulated Revenue <sup>(e)</sup>								(100.0)%
Total Natural Gas Revenues						52	50	(7.1)%
Total Electric and Natural Gas Revenues					\$	331	\$ 330	0.3 %
Purchased Power and Fuel					\$	137	\$ 133	3.0 %
Delaware Electric Service Territory							% Char	ge
Heating and Cooling Degree-Days	201	18	2017	Normal	_	From		From Normal
Heating Degree-Days		1,718	1,632	1,0	628		5.3%	5.5%
Cooling Degree-Days		80	72		22		11.1%	263.6%
<b>Delaware Natural Gas Service Territory</b>					_		% Char	ge
Heating Degree-Days	201		2017	Normal		From		From Normal
Heating Degree-Days		1,718	1,632	1,0	673		5.3%	2.7%

Residential   3,204   2,967   8.0%   1.8 %   669   8.663   0.9 %   Small commercial & industrial   1,344   1,317   2.1%   - 9%   186   187   (0.5)%   Large commercial & industrial   3,636   3,473   4.7%   3.7 %   100   103   (2.9)%   Public authorities & electric railroads   33   32   3.1%   3.4 %   14   14   4   - 9%   Other   60     -   n/a   n/a   175   163   7.4 %   100		Electric and Natural Gas Deliveries to Delaware Customers				Revenue (a) (in millions)			
Residential   3,204   2,967   8,0%   1,8%   5,669   6,63   0,9%   5,661   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   5,669   1,8%   1,9%		2018	2017	% Change	Normal %	2018	2017	% Change	
Residential   3,204   2,967   8.0%   1.8%   8 669   8 663   0.9%   Small commercial & industrial   1,344   1,317   2,1%   -%   186   187   (0.5%   1.8%	Electric (in GWhs)								
Small commercial & industrial   1,344   1,317   2,1%   -%   186   187   (0.5)%     Large commercial & industrial   3,636   3,473   4,7%   3,7%   100   103   (2.9)%     Public authorities & electric railroads   33   32   3,1%   3,4 %   14   14   1,4   -%     Other	Rate-Regulated Deliveries and Sales <sup>(b)</sup>								
Large commercial & industrial   3,636   3,473   4,7%   3,7 %   100   103   (2,9)%     Public authorities & electric railroads   33   32   3,1%   3,4%   14   14   14   -4 %     Other 6	Residential	3,2	2,96	7 8.0%	1.8 %	\$ 669	\$ 663	0.9 %	
Public authorities & electric railroads   33   32   3.1%   3.4 %   14   14   − %   Other   60   − − − − − − − − − − − − − − − − − −	Small commercial & industrial	1,3	1,31	7 2.1%	— %	186	187	7 (0.5)%	
Other   Ot	Large commercial & industrial	3,6	3,47	3 4.7%	3.7 %	100	103	3 (2.9)%	
Total rate-regulated electric revenues     8,217   7,789   5.5%   2.3 %   1,144   1,130   1.2 %			33 3	2 3.1%	3.4 %	14	14	- %	
Other Rate-Regulated Revenues         7         9         (22.2)%           Total Electric Revenues         1,151         1,139         1.1 %           Natural Gas (in mmcfs)           Rate-Regulated Gas Deliveries and Sales <sup>(i)</sup> Residential         8,633         7,445         16.0%         3.4 %         99         90         10.0 %           Small commercial & industrial         1,952         1,908         2.3%         8         8         8         -8 </td <td>Other<sup>(c)</sup></td> <td></td> <td></td> <td>n/a</td> <td>n/a</td> <td>175</td> <td>163</td> <td>7.4 %</td>	Other <sup>(c)</sup>			n/a	n/a	175	163	7.4 %	
Total Electric Revenues   1,151   1,139   1,180     Natural Gas (in mmcfs)     Recidential   8,633   7,445   16.0%   3.4 %   99   90   10.0 %     Residential   8,633   7,445   10.1%   (1.6)%   44   38   15.8 %     Earge commercial & industrial   1,952   1,908   2.3%   2.3 %   8   8   − %     Transportation   6,831   6,538   4.5%   2.3 %   16   15   6.7 %     Other Recentle Revenues   −   n/a   n/a   13   9   44.4 %     Total rate-regulated gas revenues   21,550   19,645   9.7%   2.0 %   180   160   12.5 %     Other Rate-Regulated Revenue   1   1   − 9	Total rate-regulated electric revenues <sup>(d)</sup>	8,2	217 7,78	9 5.5%	2.3 %	1,144	1,130	1.2 %	
Total Electric Revenues   1,151   1,139   1,180     Natural Gas (in mmcfs)     Recidential   8,633   7,445   16.0%   3.4 %   99   90   10.0 %     Residential   8,633   7,445   10.1%   (1.6)%   44   38   15.8 %     Earge commercial & industrial   1,952   1,908   2.3%   2.3 %   8   8   − %     Transportation   6,831   6,538   4.5%   2.3 %   16   15   6.7 %     Other Recentle Revenues   −   n/a   n/a   13   9   44.4 %     Total rate-regulated gas revenues   21,550   19,645   9.7%   2.0 %   180   160   12.5 %     Other Rate-Regulated Revenue   1   1   − 9	Other Rate-Regulated Revenue <sup>(e)</sup>					7	9	(22.2)%	
Natural Gas (in mmcfs)         Rate-Regulated Gas Deliveries and Sales <sup>(i)</sup> Residential       8,633       7,445       16.0%       3.4%       99       90       10.0 %         Small commercial & industrial       4,134       3,754       10.1%       (1.6)%       44       38       15.8 %         Large commercial & industrial       1,952       1,908       2.3%       2.3 %       8       8       8       -       %         Transportation       6,831       6,538       4.5%       2.3 %       16       15       6.7 %         Other <sup>(g)</sup> -       -       n/a       n/a       13       9       44.4 %         Total rate-regulated gas revenues       21,550       19,645       9.7%       2.0 %       180       160       12.5 %         Other Rate-Regulated Revenues       1       1       1       -       %         Total Natural Gas Revenues       \$1,332       1,310       160       12.5 %         Purchased Power and Fuel       \$1,332       \$1,332       \$1,300       2.5 %         Purchased Power and Fuel       \$2018       2017       Normal       From 2017       From Normal         Heating Degree-Days       4,7	e e e e e e e e e e e e e e e e e e e					1,151	1,139	1.1 %	
Residential   8,633   7,445   16.0%   3.4 %   99   90   10.0 %	Natural Gas (in mmcfs)					·			
Residential   8,633   7,445   16.0%   3.4 %   99   90   10.0 %	Rate-Regulated Gas Deliveries and Sales <sup>(f)</sup>								
Large commercial & industrial   1,952   1,908   2.3%   2.3%   8   8   -%     Transportation   6,831   6,538   4.5%   2.3 %   16   15   6.7 %     Other   Oth		8,6	7,44	5 16.0%	3.4 %	99	90	10.0 %	
Transportation         6,831         6,538         4.5%         2.3 %         16         15         6.7 %           Other(g)         —         —         —         n/a         n/a         13         9         44.4 %           Total rate-regulated gas revenues         21,550         19,645         9.7%         2.0 %         180         160         12.5 %           Other Rate-Regulated Revenue(e)         Image: Control of the properties of	Small commercial & industrial	4,1	34 3,75	4 10.1%	(1.6)%	44	38	3 15.8 %	
Other   State   Potential	Large commercial & industrial	1,9	052 1,90	3 2.3%	2.3 %	8	8	- %	
Total rate-regulated gas revenues   21,550   19,645   9.7%   2.0 %   180   160   12.5 %	Transportation	6,8	331 6,53	8 4.5%	2.3 %	16	15	6.7 %	
Total rate-regulated gas revenues   21,550   19,645   9.7%   2.0 %   180   160   12.5 %	Other <sup>(g)</sup>			- n/a	n/a	13	9	44.4 %	
Other Rate-Regulated Revenue <sup>(e)</sup> 1         1         %           Total Natural Gas Revenues         181         161         12.4 %           Total Electric and Natural Gas Revenues         \$ 1,332         \$ 1,300         2.5 %           Purchased Power and Fuel         \$ 561         \$ 532         5.5 %           Delaware Electric Service Territory         2018         2017         Normal         From 2017         From Normal           Heating Degree-Days         4,713         4,203         4,624         12.1%         1.9%           Cooling Degree-Days         1,456         1,265         1,210         15.1%         20.3%           Delaware Natural Gas Service Territory         \$ 2018         2017         Normal         From 2017         From Normal           Heating Degree-Days         4,713         4,203         4,716         12.1%         (0.1)%           Number of Total Electric Customers         4,713         4,203         4,716         12.1%         (0.1)%		21,5	550 19,64	5 9.7%	2.0 %	180	160	12.5 %	
Total Natural Gas Revenues         181         161         12.4 %           Total Electric and Natural Gas Revenues         \$ 1,332         \$ 1,300         2.5 %           Purchased Power and Fuel         \$ 561         \$ 532         5.5 %           Delaware Electric Service Territory         \$ 000         Normal         From 2017         From Normal           Heating Degree-Days         4,713         4,203         4,624         12.1%         1.9%           Cooling Degree-Days         1,456         1,265         1,210         15.1%         20.3%           Delaware Natural Gas Service Territory         \$ 2018         2017         Normal         From 2017         From Normal           Heating Degree-Days         4,713         4,203         4,716         12.1%         (0.1)%           Number of Total Electric Customers         4,713         4,203         4,716         12.1%         (0.1)%						1	1	<u> </u>	
Purchased Power and Fuel						181	161	12.4 %	
Delaware Electric Service Territory   2018   2017   Normal   From 2017   From Normal	Total Electric and Natural Gas Revenues				,	\$ 1,332	\$ 1,300	2.5 %	
Heating and Cooling Degree-Days   2018   2017   Normal   From 2017   From Normal	Purchased Power and Fuel					\$ 561	\$ 532	5.5 %	
Heating and Cooling Degree-Days   2018   2017   Normal   From 2017   From Normal	Delaware Electric Service Territory						% Chan	ıge	
Cooling Degree-Days         1,456         1,265         1,210         15.1%         20.3%           Delaware Natural Gas Service Territory         We change         Change         Change         Prom 2017         From Normal           Heating Degree-Days         4,713         4,203         4,716         12.1%         (0.1)%           Number of Total Electric Customers	Heating and Cooling Degree-Days		2018	2017	Normal	Fron	2017 I	From Normal	
Cooling Degree-Days         1,456         1,265         1,210         15.1%         20.3%           Delaware Natural Gas Service Territory         We change         Change         Change         Prom 2017         From Normal           Heating Degree-Days         4,713         4,203         4,716         12.1%         (0.1)%           Number of Total Electric Customers	Heating Degree-Days		4,713	4,203	4,6	24	12.1%	1.9%	
Delaware Natural Gas Service Territory% ChangeHeating Degree-Days20182017NormalFrom 2017From NormalHeating Degree-Days4,7134,2034,71612.1%(0.1)%Number of Total Electric Customers	Cooling Degree-Days		1,456	1,265	1,2	10	15.1%	20.3%	
Heating Degree-Days20182017NormalFrom 2017From NormalHeating Degree-Days4,7134,2034,71612.1%(0.1)%Number of Total Electric Customers									
Heating Degree-Days 4,713 4,203 4,716 12.1% (0.1)%  Number of Total Electric Customers	<b>Delaware Natural Gas Service Territory</b>						% Chan	ige	
Number of Total Electric Customers	Heating Degree-Days		2018	2017	Normal	From	2017 F	From Normal	
	Heating Degree-Days		4,713	4,203	4,7	16	12.1%	(0.1)%	
		2018	2017	Number of De	elaware Gas Cı	ıstomers	2018	2017	
Residential 463,670 459,389 Residential 124,183 122,347	Residential	463,670	459,389	Residenti	ial		124,183	3 122,347	
Small Commercial & Industrial 61,381 60,697 Small Commercial & Industrial 9,986 9,833	Small Commercial & Industrial	61,381	60,697	Small Co	mmercial & Inc	dustrial	9,986	9,833	
Large Commercial & Industrial 1,406 1,400 Large Commercial & Industrial 18 20	Large Commercial & Industrial		1,400	Large Co	mmercial & Inc	dustrial	18	3 20	
Public Authorities & Electric Railroads 621 629 Transportation 156 154	Public Authorities & Electric Railroads						156	5 154	
Total 527,078 522,115 Total 134,343 132,354	Total	527,078	522,115	Tota	al		134,343	3 132,354	

- (a) Includes revenues from distribution customers in the Maryland and Delaware service territories.
- (b) Reflects delivery volumes and revenues from customers purchasing electricity directly from DPL and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from DPL, revenue also reflects the cost of energy and transmission.
- (c) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (d) Includes operating revenues from affiliates totaling \$2 million for both three months ended December 31, 2018 and 2017 and \$8 million for both twelve months ended December 31, 2018 and 2017.
- (e) Includes alternative revenue programs and late payment charges.
- (f) Reflects delivery volumes and revenues from customers purchasing natural gas directly from DPL and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from DPL, revenue also reflects the cost of natural gas.
- (g) Includes revenues primarily from off-system sales.

#### **ACE Statistics**

## Three Months Ended December 31, 2018 and 2017

	Electric Deliveries (in GWhs)			Revenue (in millions)				1S)	
	2018	2017	% Change	Weather - Normal % Change		2018		2017	% Change
Rate-Regulated Deliveries and Sales <sup>(a)</sup>									
Residential	823	811	1.5 %	2.8 %	\$	126	\$	135	(6.7)%
Small commercial & industrial	296	294	0.7 %	0.7 %		34		38	(10.5)%
Large commercial & industrial	839	842	(0.4)%	(0.3)%		40		45	(11.1)%
Public authorities & electric railroads	12	14	(14.3)%	(4.9)%		2		3	(33.3)%
Other <sup>(b)</sup>		_	n/a	n/a		52		51	2.0 %
Total rate-regulated electric revenues(c)	1,970	1,961	0.5 %	1.1 %		254		272	(6.6)%
Other Rate-Regulated Revenue(d)								(1)	(100.0)%
Total Electric Revenues					\$	254	\$	271	(6.3)%
Purchased Power					\$	130	\$	128	1.6 %

				% Ch	ange
Heating and Cooling Degree-Days	2018	2017	Normal	From 2017	From Normal
Heating Degree-Days	1,595	1,598	1,598	(0.2)%	(0.2)%
Cooling Degree-Days	88	75	26	17.3 %	238.5 %

	Electric Deliveries (in GWhs)				Revenue (in millions)				
	2018	2017	% Change	Weather - Normal % Change		2018		2017	% Change
Rate-Regulated Deliveries and Sales <sup>(a)</sup>									
Residential	4,185	3,853	8.6%	4.0%	\$	661	\$	619	6.8 %
Small commercial & industrial	1,361	1,286	5.8%	3.5%		162		166	(2.4)%
Large commercial & industrial	3,565	3,399	4.9%	3.7%		178		189	(5.8)%
Public authorities & electric railroads	49	47	4.3%	4.5%		12		13	(7.7)%
Other <sup>(b)</sup>			n/a	n/a		227		191	18.8 %
Total rate-regulated electric revenues <sup>(c)</sup>	9,160	8,585	6.7%	3.8%		1,240		1,178	5.3 %
Other Rate-Regulated Revenue <sup>(d)</sup>						(4)		8	(150.0)%
Total Electric Revenues					\$	1,236	\$	1,186	4.2 %
Purchased Power					\$	616	\$	570	8.1 %

				% Change			
Heating and Cooling Degree-Days	2018	2017	Normal	From 2017	From Normal		
Heating Degree-Days	4,523	4,206	4,666	7.5%	(3.1)%		
Cooling Degree-Days	1.535	1,228	1.135	25.0%	35.2 %		

Number of Electric Customers	2018	2017
Residential	490,975	487,168
Small Commercial & Industrial	61,386	61,013
Large Commercial & Industrial	3,515	3,684
Public Authorities & Electric Railroads	656	636
Total	556,532	552,501

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ACE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from ACE, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$1 million for both three months ended December 31, 2018 and 2017, and \$3 million and \$2 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.